

DAHL ARTS CENTER

City-owned Building
Management by Rapid City Arts Council – 501(c)3 non-profit
Unique and Successful Private-Public Partnership Since 1974

By contract the City of Rapid City (City) pays building expenses, Rapid City Arts Council (RCAC) manages the building at a cost savings to the City (RCAC employees do not receive City wages and benefits).

In 2007 and 2008, the Dahl Arts Center (Dahl) tripled in size, increasing from 13,000 square feet to more than 39,000 square feet. The RCAC contributed \$3.7 million from private donors and foundation grants to the \$7 million expansion. The City contributed \$3.25 million from 2012 Funds.

Annual City Budget Contribution - \$215,040
(\$118,540 city-paid expenses + \$96,000 subsidy paid to RCAC)

The Dahl is a public resource center where artists and community groups meet, perform, generate income, exchange ideas and promote the work they do in visual, performing and literary arts. The art that is produced and showcased provides the public and visitors to our community with opportunities to learn about and participate in our rich culture.

100% of the annual budget the RCAC receives from the City is used for exclusively for the care and maintenance of the Dahl. These funds keep the building open, clean, safe and accessible to/by the public. Zero dollars are used to fund RCAC arts programs.

The RCAC's 2014 annual budget is \$596,327. 33% of our budget is contributed support, raised through unearned income such as grants, sponsorships and donations. 51% of our budget is raised through earned income sources such as class tuition, event tickets, memberships, gift shop sales, and fundraisers. The remaining 16% of our total budget is paid by the City for the upkeep and maintenance of the Dahl facility.

By utilizing RCAC to manage the Dahl, there are inherent cost savings to the City. RCAC employees do not make city wages/benefits. We shop around and compare prices for the best savings on all purchases, from trash bags to cleaning supplies to HVAC filters. We have brought numerous maintenance items in-house, from window-washing to striping the parking lot, utilizing our generalized maintenance staff at a cost savings over contracted outside services. The RCAC has absorbed annual increases in areas such as utilities and insurance through sensible spending and an eye for cost-savings whenever possible.

Since the expansion, the RCAC has continued to investment in the Dahl, paying directly for numerous improvements to the building:

- Built-in sound system for the exhibit galleries
- Built-in sound system in the Bruce H. Lien Cultural Café and BankWest Classroom
- Built-in outdoor PA system
- Stage and events lighting system in John T. Vucurevich Event Center

- Theatrical curtains in John T. Vucurevich Event Center
- Ceiling-mounted projector system in John T. Vucurevich Event Center
- Exterior mounted phone-based intercom system for offices
- Landscaping - flowers, trees, shrubs, planters and park bench
- Professional outdoor banner holders mounted on building
- Catering kitchen appliances and equipment
- Wayfinding signage throughout building, and plexi sign holders in restrooms
- Baby changing stations installed in all restrooms
- Stanchions to protect the historic Cyclorama Mural
- Custom window blinds throughout the offices
- Custom 2-piece reception counter for main lobby

There are currently two top areas of concern - staffing and an aging building. Our wages are not competitive and filling positions is becoming increasingly more challenging with qualified applicants citing low wages as the reason they decline positions. Additionally, as the building ages and warranties expired, it is logical to assume that with daily wear and tear there will be increased costs for repairs.

The RCAC at the Dahl works to provide a stimulating, welcoming and nurturing environment where children and adults of all ages, income levels and cultural backgrounds can learn, explore and interact with art and each other.

In 2013 almost 33,000 people visited the Dahl Arts Center - 6550 people visited the Galleries and Cyclorama mural; 835 visual and performing artists were showcased, the majority of which were local; 3,998 seniors, 3,592 children and youth, 998 persons with disabilities, and 3,107 minorities were served. Our formal galleries are free and accessible six days a week, Monday through Saturday, as is our Children's Interactive Gallery. Since January 2014, through the RCAC's Teen and Young Adult Education Program, we have served 700+ teens, (18 and under). This program, in particular, focuses on building relationships through the arts with underserved and at-risk youth in our community. And finally, our Emerging Artists Program continues to thrive with over 350 artists, offering free weekly music performances by local musicians and monthly exhibitions by local artists.

With hard work, commitment and the help of supporters, sponsors, donors, and the City of Rapid City, the RCAC has become synonymous with excellence in arts programming and superior community service, and the Dahl recognized as a venue that accomodates enriching arts instruction, quality exhibits and affordable events.

We value our partnership and your continued support.

DAHL ARTS CENTER - Usage Statistics

	2011	2012	2013	2014 (booked as of 7/31/14)
Art Classes & Camps	64	74	145	174
Arts Fairs	1	2	1	1
Auditions/Rehearsals	1	1	2	2
Concerts	7	73	68	43
Dinner Events	6	7	5	6
Exhibit Receptions	3	18	21	18
Film/Photo Event	3	2	9	9
Free Arts Education Event	12	22	22	12
Guided Gallery Tours	2	8	17	11
Lecture / Forum / Panel Discussion	2	48	3	6
Luncheons	0	4	38	53
Meetings	84	133	135	129
Mixers	5	8	9	4
Open House / Trade Show	1	1	2	1
Outside Fundraisers / Events	1	3	7	7
Party / Reception	12	12	20	10
Performance	13	21	36	10
Presentation / Open House	4	9	5	9
Seminar	4	3	1	0
RCAC Fundraiser	2	3	4	5
Wedding Receptions	12	9	14	15
	239	461	564	525

2014 Rapid City Arts Council Organization Partners

4-H
Allied Arts Fund
Alternative Altitudes Film Society
American Advertising Federation
Art Alley Artists Guild
Art Legacy Project
Artists of the Black Hills
Bach Society of South Dakota
Backroom Productions
Badlands National Park
Barefoot Dance Studios
Behavior Management Systems
Big Brothers Big Sisters
Black Hills Advertising Federation
Black Hills Badlands
Black Hills Bluegrass Association
Black Hills Blues Society
Black Hills Community Theater
Black Hills Corporation
Black Hills Education Institute
Black Hills Fiber Arts Fair
Black Hills Film Festival
Black Hills Playhouse
Black Hills Raptor Center
Black Hills State University
Black Hills Symphony League
BNI (Business Networking International)
Breadroot Natural Foods Cooperative
Central High School Baseball Association
Central High School PTA
Central High School ACTS
Children's Home Society
Community Education
Community Health Center of the Black Hills
Dacoda Instrument Drive
Dakota Artists Guild
Dakota Rural Action
Early Childhood Connections
Family Medicine
Feeding South Dakota
Friends of Rapid City Parks
General Beadle Elementary School
Girl Scouts- Dakota Horizons
Hart Ranch
Heartland Film Society
John T. Vucurevich Foundation
Journey Museum
Junior Leadership
Lakota Waldorf School
Leadership Rapid City
Lifeways, Inc.
Main Street Square
Miss Rapid City Pageant
Museum of Geology
Northern Plains Watercolor Society
Orlando Chamber Soloists
Outdoor Campus/SD Game Fish & Parks
Partnership Rapid City
Performing Arts Center
Rapid City Boys Club
Rapid City Chamber of Commerce
Rapid City Concert Association
Rapid City Convention & Visitors Bureau
Rapid City Downtown Association
Rapid City Journal
Rapid City Lutheran Schools
Rapid City Public Library
Rapid City Regional Hospital
Rapid City Regional Hospital Foundation
Rapid City Area Schools
Radiiatrics
Red Cloud Heritage Center
Regional Health Cancer Care Facility
Sanford Medical School
Sanford Underground Lab
Sculpture Project, Main Street Square
Shrine of Democracy Chorus
Silver City Volunteer Fire Department
SODAK Convention
South Dakota Air & Space Museum/EAFB
South Dakota Arts Council
South Dakota Gear UP
South Dakota Hall of Fame
South Dakota Public Broadcasting
South Dakota School of Mines & Technology
South Dakotans for the Arts
Starbase/SD National Guard
State of South Dakota, Tourism Department
Stevens High School Softball
Synagogue of the Black Hills
Teach for America
Teen Up Rapid City
Uncle Monkey's Melodrama
United Tribes Technical College
WAVI - Working Against Violence, Inc.
Wellspring
West Dakota Improv
Westgate Church
WCLI-Women's Community Leadership Initiative
Yankton College Alumni
YMCA
Young Professionals Grp, RC Chamber

BUDGET GOVT BLDG DAHL

0101	Fund		2015
6062	Cost Center	2014	Proposed
		Budget	Budget
4210	Insurance		
4211	General & Auto Liability	3,200	3,200
4212	Boiler Coverage	630	630
4214	Other Insurance	6,700	6,700
4210	Insurance	<u>10,530</u>	<u>10,530</u>
	4225 Other Prof Services	21,782	21,782
4220	Professional Services	<u>21,782</u>	<u>21,782</u>
4250	Repairs & Maintenance		
4252	Repair-Structures	4,100	4,100
4253	Repair-Equipment	4,500	6,500
4257	Repair-Electrical	1,200	1,200
4259	Miscellaneous	500	500
4250	Repairs & maintenance	<u>10,300</u>	<u>12,300</u>
4260	Supplies & Materials		
4264	Janitor & Chemical	4,000	4,000
4269	Misc Supplies & Mat	4,500	2,500
4260	Supplies & Materials	<u>8,500</u>	<u>6,500</u>
4280	Utilities		
4281	Telephone-Local	950	950
4282	Natural Gas	16,698	16,698
4283	Electricity	48,400	48,400
4280	Utilities	<u>66,048</u>	<u>66,048</u>
4290	Miscellaneous		
4292	Dues		
4290	Miscellaneous	<u>-</u>	<u>-</u>
4560	Other Program Support		
4560	Dahl Fine Arts	96,500	96,500
4560	Other Program Support	<u>96,500</u>	<u>96,500</u>
	SUB TOTAL	<u>193,000</u>	<u>193,000</u>
4226	Interdepartmental Ch		
4226	Interdepartmental Ch	1,380	1,380
4226	Interdepartmental Ch	<u>1,380</u>	<u>1,380</u>
	SUB TOTAL	<u>1,380</u>	<u>1,380</u>
	TOTAL	<u>215,040</u>	<u>215,040</u>

THE RAPID CITY ARTS COUNCIL
Profit & Loss Budget Overview
 January through July 2014

	TOTAL		
	Jan - Dec 14	Budget	% of Budget
Ordinary Income/Expense			
Income			
4 · Contributed support			
4010 · Indiv/business contribution			
40101 · Donation Box	1,655.40	3,200.00	51.73%
4010 · Indiv/business contribution - Other	19,592.37	32,800.00	59.73%
Total 4010 · Indiv/business contribution	<u>21,247.77</u>	<u>36,000.00</u>	<u>59.02%</u>
4015 · Individual Sponsorships	18,645.00	11,750.00	158.68%
4020 · Corporate sponsorships	14,725.00	23,500.00	62.66%
4210 · Corporate/business grants	1,500.00	6,000.00	25.0%
4230 · Foundation/trust grants	49,500.00	47,000.00	105.32%
4250 · Nonprofit organization grants	0.00	31,000.00	0.0%
4420 · Rapid City Arts Foundation	8,130.75	6,650.00	122.27%
4430 · Allied Arts Fund	1,500.00	4,500.00	33.33%
4510 · Agency (government) grants	7,000.00	0.00	100.0%
4530 · State grants	0.00	24,954.00	0.0%
4540 · City Arts Subsidy grants	4,000.00	8,000.00	50.0%
Total 4 · Contributed support	<u>126,248.52</u>	<u>199,354.00</u>	<u>63.33%</u>
5 · Earned revenues			
5040 · Local government contract	56,291.69	96,500.00	58.33%
5110 · Publication sales - Communicati	0.00	350.00	0.0%
5150 · Program-related sales			
5151 · Gift Shop	5,684.91	30,000.00	18.95%
5152 · Out of State/Non Taxing Sales	108.00		
5150 · Program-related sales - Other	10,996.52	28,000.00	39.27%
Total 5150 · Program-related sales	<u>16,789.43</u>	<u>58,000.00</u>	<u>28.95%</u>
5180 · Program service fees	26,230.68	52,500.00	49.96%
5210 · Membership dues - individuals	9,198.50	18,000.00	51.1%
5212 · Organization Membership	1,000.00	1,750.00	57.14%
5310 · Interest-savings/short-term inv	139.51	300.00	46.5%
5320 · Dividends & interest-securities	1,094.95		
5330 · Building rental fees			
5338 · Tenant Rental Income	9,056.64	16,415.00	55.17%
5330 · Building rental fees - Other	29,928.68	40,000.00	74.82%
Total 5330 · Building rental fees	<u>38,985.32</u>	<u>56,415.00</u>	<u>69.11%</u>
5331 · Event Attendance Fee	11,617.80	12,000.00	96.82%
5332 · Concession Sales - Rentals	15,487.60	22,000.00	70.4%
5333 · Concession Sales - RCAC	5,951.50	10,000.00	59.52%
5334 · Staffing for Events	2,920.00	3,000.00	97.33%

THE RAPID CITY ARTS COUNCIL
Profit & Loss Budget Overview
 January through July 2014

	TOTAL		
	Jan - Dec 14	Budget	% of Budget
5335 · Equipment rental fees	960.00	1,150.00	83.48%
5450 · Advertising revenues	0.00	500.00	0.0%
5480 · City Reimbursable Income	16,871.97	20,000.00	84.36%
5490 · Miscellaneous Revenue	329.06	6,000.00	5.48%
Total 5 · Earned revenues	203,868.01	358,465.00	56.87%
5800 · Special events			
5810 · Special events - non-gift rev	4,540.51	16,200.00	28.03%
5811 · Special Events - Ticket Income	13,196.00	22,000.00	59.98%
5812 · Special Events - Raffle Tickets	697.00	1,500.00	46.47%
Total 5800 · Special events	18,433.51	39,700.00	46.43%
Total Income	348,550.04	597,519.00	58.33%
Expense			
7000 · Grant & contract expense			
7040 · Awards & grants - individuals	5,085.00	1,850.00	274.87%
Total 7000 · Grant & contract expense	5,085.00	1,850.00	274.87%
7200 · Salaries & related expenses			
7220 · Salaries & wages - other	206,791.63	362,673.00	57.02%
7240 · Employee benefits - not pension	32,858.31	53,924.00	60.93%
7241 · Health Savings Accounts	300.00	300.00	100.0%
7250 · Payroll taxes			
7251 · SUTA Expense	3,144.75	3,825.00	82.22%
7253 · 941 Expense	15,382.86	26,975.00	57.03%
Total 7250 · Payroll taxes	18,527.61	30,800.00	60.16%
Total 7200 · Salaries & related expenses	258,477.55	447,697.00	57.74%
7500 · Other personnel expenses			
7520 · Accounting fees	5,168.10	21,375.00	24.18%
7530 · Legal fees	1,434.13	4,460.00	32.16%
7540 · Professional fees - other	3,375.00	6,250.00	54.0%
7550 · Temporary help - contract	465.02	0.00	100.0%
Total 7500 · Other personnel expenses	10,442.25	32,085.00	32.55%
8100 · Non-personnel expenses			
8110 · Office Supplies	1,529.19	3,440.00	44.45%
8111 · Event Supplies	1,509.65	5,350.00	28.22%
8112 · Concession Supplies	8,945.37	15,500.00	57.71%
8113 · Project/Program Supplies	12,788.49	15,700.00	81.46%
8115 · Supplies - General	669.27	1,000.00	66.93%

THE RAPID CITY ARTS COUNCIL
Profit & Loss Budget Overview
January through July 2014

	TOTAL		
	Jan - Dec 14	Budget	% of Budget
8116 · Supplies for Resale	2,654.45	20,000.00	13.27%
8130 · Telephone	1,269.41	2,100.00	60.45%
8140 · Postage & Shipping	989.87	2,560.00	38.67%
8150 · Mailing services	842.02	1,625.00	51.82%
8160 · Equip rental	2,680.91	3,125.00	85.79%
8161 · Repairs and maintenance	2,224.71	2,800.00	79.45%
8170 · Printing & copying	4,410.62	11,575.00	38.11%
8180 · Books, subscriptions, reference	0.00	200.00	0.0%
Total 8100 · Non-personnel expenses	40,513.96	84,975.00	47.68%
8200 · Occupancy expenses			
8210 · Rent, parking, other	3,233.00	2,170.00	148.99%
8260 · Computer Maint/Software	1,301.10	1,900.00	68.48%
Total 8200 · Occupancy expenses	4,534.10	4,070.00	111.4%
8300 · Travel & meetings expenses			
8310 · Travel	3,505.36	3,950.00	88.74%
8320 · Mtgs/Conference/Hospitality	403.21	800.00	50.4%
8300 · Travel & meetings expenses - Other	454.71	1,100.00	41.34%
Total 8300 · Travel & meetings expenses	4,363.28	5,850.00	74.59%
8500 · Misc expenses			
8510 · Interest expense - general	59.72	0.00	100.0%
8520 · Insurance - non-employee	7,524.81	12,000.00	62.71%
8530 · Membership dues - organization	669.88	2,125.00	31.52%
8540 · Staff development	30.00	0.00	100.0%
8560 · Outside computer services	718.79	0.00	100.0%
8570 · Advertising expenses	792.94	4,900.00	16.18%
8590 · Other expenses	35.50	325.00	10.92%
8500 · Misc expenses - Other	825.00	450.00	183.33%
Total 8500 · Misc expenses	10,656.64	19,800.00	53.82%
8600 · Business expenses			
8620 · Sales taxes	20.96		
Total 8600 · Business expenses	20.96		
Total Expense	334,093.74	596,327.00	56.03%
Net Ordinary Income	14,456.30	1,192.00	
Other Income/Expense			
Other Income			
6830 · Realized Gains/Losses	2,302.88		

THE RAPID CITY ARTS COUNCIL
Profit & Loss Budget Overview
 January through July 2014

	TOTAL		
	Jan - Dec 14	Budget	% of Budget
6850 - Gain (Loss) on Sale of Assets	50.00		
Total Other Income	2,352.88		
Net Other Income	2,352.88		
Net Income	16,809.18		

* Operational only, does not include depreciation or capital campaign expenditures.

THE RAPID CITY ARTS COUNCIL
Profit & Loss Budget Overview
 January through December 2013 - Unaudited

	TOTAL		
	Jan - Dec 13	Budget	% of Budget
Ordinary Income/Expense			
Income			
4 · Contributed support			
4010 · Indiv/business contribution			
40101 · Donation Box	3,112.95	3,150.00	98.82%
4010 · Indiv/business contribution - Other	68,948.57	41,750.00	165.15%
Total 4010 · Indiv/business contribution	72,061.52	44,900.00	160.49%
4015 · Individual Sponsorships	13,325.00	9,500.00	140.26%
4020 · Corporate sponsorships	23,065.00	27,000.00	85.43%
4070 · Legacies & bequests	630.00		
4210 · Corporate/business grants	5,000.00	13,500.00	37.04%
4230 · Foundation/trust grants	13,995.71	10,000.00	139.96%
4250 · Nonprofit organization grants	4,000.00	1,000.00	400.0%
4420 · Rapid City Arts Foundation	0.00	5,922.00	0.0%
4430 · Allied Arts Fund	3,000.00	4,500.00	66.67%
4510 · Agency (government) grants	1,000.00		
4530 · State grants	37,431.00	24,954.00	150.0%
4540 · City Arts Subsidy grants	8,000.00	5,500.00	145.46%
4550 · Designated Funds Raised	7,400.00	27,000.00	27.41%
Total 4 · Contributed support	188,908.23	173,776.00	108.71%
4999 · Revenue on Discount to NPV	86.00		
5 · Earned revenues			
5040 · Local government contract	76,500.00	76,500.00	100.0%
5110 · Publication sales - Communicati	-30.00		
5150 · Program-related sales			
5151 · Gift Shop	8,334.53	10,100.00	82.52%
5152 · Out of State/Non Taxing Sales	401.34		
5150 · Program-related sales - Other	22,560.06	18,250.00	123.62%
Total 5150 · Program-related sales	31,295.93	28,350.00	110.39%
5180 · Program service fees	41,361.68	57,000.00	72.56%
5210 · Membership dues - individuals	16,565.00	18,000.00	92.03%
5212 · Organization Membership	1,405.00	1,750.00	80.29%
5310 · Interest-savings/short-term inv	321.28	300.00	107.09%
5330 · Building rental fees			
5338 · Tenant Rental Income	17,498.97	13,850.00	126.35%
5330 · Building rental fees - Other	36,065.59	40,000.00	90.16%
Total 5330 · Building rental fees	53,564.56	53,850.00	99.47%
5331 · Event Attendance Fee	12,708.36	10,000.00	127.08%

THE RAPID CITY ARTS COUNCIL
Profit & Loss Budget Overview
 January through December 2013 - Unaudited

	TOTAL		
	Jan - Dec 13	Budget	% of Budget
5332 · Concession Sales - Rentals	17,080.15	27,000.00	63.26%
5333 · Concession Sales - RCAC	10,932.10	8,005.00	136.57%
5334 · Staffing for Events	3,330.00	3,000.00	111.0%
5335 · Equipment rental fees	935.87	1,150.00	81.38%
5450 · Advertising revenues	0.00	500.00	0.0%
5480 · City Reimbursable Income	38,612.66	36,000.00	107.26%
5490 · Miscellaneous Revenue	7,193.31	4,000.00	179.83%
Total 5 · Earned revenues	311,775.90	325,405.00	95.81%
5800 · Special events			
5810 · Special events - non-gift rev	13,465.66	27,500.00	48.97%
5811 · Special Events - Ticket Income	23,335.80	22,000.00	106.07%
5812 · Special Events - Raffle Tickets	2,226.00	1,000.00	222.6%
5820 · Special events - gift revenue	113.00		
Total 5800 · Special events	39,140.46	50,500.00	77.51%
Total Income	539,910.59	549,681.00	98.22%
Expense			
7000 · Grant & contract expense			
7020 · Grants to other organizations	8,500.00		
7040 · Awards & grants - individuals	1,749.99	1,675.00	104.48%
7070 · Designated Funds Spent	25,000.00	27,000.00	92.59%
Total 7000 · Grant & contract expense	35,249.99	28,675.00	122.93%
7200 · Salaries & related expenses			
7220 · Salaries & wages - other	337,285.34	344,596.00	97.88%
7240 · Employee benefits - not pension	41,340.38	32,484.00	127.26%
7241 · Health Savings Accounts	1,275.00	300.00	425.0%
7250 · Payroll taxes			
7251 · SUTA Expense	1,847.91	2,471.00	74.78%
7253 · 941 Expense	25,310.01	24,119.00	104.94%
Total 7250 · Payroll taxes	27,157.92	26,590.00	102.14%
Total 7200 · Salaries & related expenses	407,058.64	403,970.00	100.77%
7500 · Other personnel expenses			
7510 · Fundraising fees	1.14		
7520 · Accounting fees	23,559.78	14,455.00	162.99%
7530 · Legal fees	3,797.32	6,720.00	56.51%
7540 · Professional fees - other	7,956.75	14,650.00	54.31%
7550 · Temporary help - contract	269.25		

THE RAPID CITY ARTS COUNCIL
Profit & Loss Budget Overview
 January through December 2013 - Unaudited

	TOTAL		
	Jan - Dec 13	Budget	% of Budget
7551 · Contract Labor Repairs/Maint	356.51		
Total 7500 · Other personnel expenses	35,940.75	35,825.00	100.32%
8100 · Non-personnel expenses			
8110 · Office Supplies	4,233.77	2,690.00	157.39%
8111 · Event Supplies	5,546.46	4,575.00	121.23%
8112 · Concession Supplies	13,200.30	15,850.00	83.28%
8113 · Project/Program Supplies	22,688.45	10,220.00	222.0%
8115 · Supplies - General	1,291.68	600.00	215.28%
8116 · Supplies for Resale	323.50		
8130 · Telephone	1,964.56	1,800.00	109.14%
8140 · Postage & Shipping	2,647.71	4,510.00	58.71%
8150 · Mailing services	1,674.80	1,750.00	95.7%
8160 · Equip rental	3,242.23	2,825.00	114.77%
8161 · Repairs and maintenance	4,632.21	1,750.00	264.7%
8170 · Printing & copying	12,387.21	11,455.00	108.14%
8180 · Books, subscriptions, reference	331.38	225.00	147.28%
Total 8100 · Non-personnel expenses	74,164.26	58,250.00	127.32%
8200 · Occupancy expenses			
8210 · Rent, parking, other	2,068.00	2,170.00	95.3%
8240 · Personal property taxes	710.35		
8260 · Computer Maint/Software	2,496.55	1,924.00	129.76%
Total 8200 · Occupancy expenses	5,274.90	4,094.00	128.85%
8300 · Travel & meetings expenses			
8310 · Travel	3,075.99	2,300.00	133.74%
8320 · Mtgs/Conference/Hospitality	2,557.44	1,300.00	196.73%
8300 · Travel & meetings expenses - Other	2,808.10	750.00	374.41%
Total 8300 · Travel & meetings expenses	8,441.53	4,350.00	194.06%
8400 · Depreciation & amortization exp	0.00		
8500 · Misc expenses			
8510 · Interest expense - general	51.64		
8520 · Insurance - non-employee	13,422.35	9,500.00	141.29%
8530 · Membership dues - organization	1,516.00	2,000.00	75.8%
8540 · Staff development	66.80		
8560 · Outside computer services	114.42		
8570 · Advertising expenses	24,645.72	2,350.00	1,048.75%
8590 · Other expenses	240.85	150.00	160.57%
8500 · Misc expenses - Other	295.87	424.00	69.78%
Total 8500 · Misc expenses	40,353.65	14,424.00	279.77%

THE RAPID CITY ARTS COUNCIL
Profit & Loss Budget Overview
 January through December 2013 - Unaudited

	TOTAL		
	Jan - Dec 13	Budget	% of Budget
8600 · Business expenses			
8610 · Bad debt expense	-1,490.00		
8620 · Sales taxes	89.18		
8660 · Fines, penalties, judgements	628.15		
Total 8600 · Business expenses	<u>-772.67</u>		
Total Expense	<u>605,711.05</u>	<u>549,588.00</u>	<u>110.21%</u>
Net Ordinary Income	-65,800.46	93.00	
Other Income/Expense			
Other Income			
4140 · In Kind (Donations)	24,485.45		
6830 · Realized Gains/Losses	21,948.98		
6850 · Gain (Loss) on Sale of Assets	-7,379.45		
Total Other Income	<u>39,054.98</u>		
Net Other Income	<u>39,054.98</u>		
Net Income	<u><u>-26,745.48</u></u>		

* Operational report only, does not reflect depreciation or capital campaign equipment spending.

THE RAPID CITY ARTS COUNCIL BUDGET 2014 - APPROVED

	<u>2013 BUDGET</u>	<u>2014 BUDGET</u>
Income		
4 · Contributed support		
4010 · Indiv/business contribution		
40101 · Donation Box	3,150	3,200
4010 · Indiv/business contribution - Other	41,750	32,800
Total 4010 · Indiv/business contribution	44,900	36,000
4015 · Individual Sponsorships	9,500	11,750
4020 · Corporate sponsorships	27,000	23,500
4210 · Corporate/business grants	13,500	6,000
4230 · Foundation/trust grants	10,000	47,000
4250 · Nonprofit organization grants	1,000	31,000
4420 · Rapid City Arts Foundation	5,922	6,650
4430 · Allied Arts Fund	4,500	4,500
4530 · State grants	24,954	24,954
4540 · City Arts Subsidy grants	5,500	8,000
4550 · Designated Funds Raised	27,000	0
Total 4 · Contributed support	128,876	163,354
5 · Earned revenues		
5040 · Local government contract		
	76,500	96,500
5110 · Publication sales - Communicati		
	0	350
5150 · Program-related sales		
5151 · Gift Shop	10,100	30,000
5150 · Program-related sales - Other	18,250	28,000
Total 5150 · Program-related sales	104,850	154,850
5180 · Program service fees	57,000	52,500
5210 · Membership dues - individuals	18,000	18,000
5212 · Organization Membership	1,750	1,750
5310 · Interest-savings/short-term inv	300	300
5330 · Building rental fees		
5338 · Tenant Rental Income	13,850	16,415
5330 · Building rental fees - Other	40,000	40,000
Total 5330 · Building rental fees	130,900	128,965
5331 · Event Attendance Fee	10,000	12,000
5332 · Concession Sales - Rentals	27,000	22,000
5333 · Concession Sales - RCAC	8,005	10,000
5334 · Staffing for Events	3,000	3,000
5335 · Equipment rental fees	1,150	1,150
5450 · Advertising revenues	500	500
5480 · City Reimbursable Income	36,000	20,000
5490 · Miscellaneous Revenue	4,000	6,000
5 · Earned revenues - Other	0	0
Total 5 · Earned revenues	89,655	74,650
5800 · Special events		
5810 · Special events - non-gift rev	27,500	16,200
5811 · Special Events - Ticket Income	22,000	22,000
5812 · Special Events - Raffle Tickets	1,000	1,500
Total 5800 · Special events	50,500	39,700

THE RAPID CITY ARTS COUNCIL BUDGET 2014 - APPROVED

	<u>2013</u> <u>BUDGET</u>	<u>2014</u> <u>BUDGET</u>
Total Income	<u>549,680</u>	<u>597,519</u>
Expense		
7040 · Awards & grants - individuals	1,675	1,850
Total 7000 · Grant & contract expense	1,675	1,850
7200 · Salaries & related expenses		
7220 · Salaries & wages - other	344,596	362,673
7240 · Employee benefits - not pension	32,484	53,924
7241 · Dakotacare Flex Plan	300	300
7250 · Payroll taxes		
7251 · SUTA Expense	2,471	3,825
7253 · 941 Expense	24,119	26,975
Total 7200 · Salaries & related expenses	<u>403,970</u>	<u>447,697</u>
7500 · Other personnel expenses		
7520 · Accounting fees	14,455	21,375
7530 · Legal fees	6,720	4,460
7540 · Professional fees - other	14,650	6,250
7070 - Designated Funds Spent	27,000	0
Total 7500 · Other personnel expenses	<u>62,825</u>	<u>32,085</u>
8100 · Non-personnel expenses		
8110 · Office Supplies	2,690	3,440
8111 · Event Supplies	4,575	5,350
8112 · Concession Supplies	15,850	15,500
8113 · Project/Program Supplies	10,220	15,700
8115 · Supplies - General	600	1,000
8116 · Supplies for Resale	0	20,000
8130 · Telephone & telecommunications	1,800	2,100
8140 · Postage, shipping, delivery	4,510	2,560
8150 · Mailing services	1,750	1,625
8160 · Equip rental	2,825	3,125
8161 · Repairs and maintenance	1,750	2,800
8170 · Printing & copying	11,455	11,575
8180 · Books, subscriptions, reference	225	200
Total 8100 · Non-personnel expenses	<u>58,250</u>	<u>84,975</u>
8200 · Occupancy expenses		
8210 · Rent, parking, other	2,170	2,170
8260 · Computer Maint/Software	1,924	1,900
Total 8200 · Occupancy expenses	<u>4,094</u>	<u>4,070</u>
8300 · Travel & meetings expenses		
8310 · Travel & Exhibit Transport	2,300	3,950
8320 · Mtgs/Conference/Hospitality	1,300	800
8300 · Travel & meetings expenses - Other	750	1,100
Total 8300 · Travel & meetings expenses	<u>4,350</u>	<u>5,850</u>
8500 · Misc expenses		
8520 · Insurance - non-employee	9,500	12,000
8530 · Membership dues - organization	2,000	2,125

THE RAPID CITY ARTS COUNCIL BUDGET 2014 - APPROVED

	<u>2013</u> <u>BUDGET</u>	<u>2014</u> <u>BUDGET</u>
8540 · Staff development	0	0
8570 · Advertising expenses	2,350	4,900
8590 · Other expenses	150	325
8500 · Misc expenses - Other	424	450
Total 8500 · Misc expenses	<u>14,424</u>	<u>19,800</u>
Total Expense	<u>549,588</u>	<u>596,327</u>
Net Profit (or Loss)	93	1,192