

**BID SUMMARY**  
July 19, 2010

- No. CC071910-02.1 – One (1) New Type I Four Wheel Drive Class I Star of Life Certified Ambulance (Opened July 6, 2010)

ADVERTISING AUTHORITY \$180,000.00

BIDDER	UNIT PRICE	TRADE-IN	EXTENDED PRICE
Medtec Ambulance Corp. & Conrad Fire Equipment*	\$193,172.00	(\$3,000.00)	\$190,172.00

- No. CC071910-02.2 – Ninth Street Water Main – Project No. W10-1885 / CIP No. 50815 (Opened July 13, 2010)

ADVERTISING AUTHORITY \$100,000.00

BIDDER	BASE BID
Engineer's Estimate	\$114,105.00
Hills Materials Company	\$89,536.25
Simon Contractors of SD Inc.	\$106,458.50
RCS Construction Inc.	\$120,316.28
Highmark Inc.	\$82,816.26

- No. CC071910-02.3 – Saint Patrick Sidewalk Repairs and ADA Upgrades – Project No. ST10-1874 / CIP No. 50809 (Opened July 13, 2010)

ADVERTISING AUTHORITY \$35,000.00

BIDDER	BASE BID
Engineer's Estimate	\$57,597.00
KRM Concrete	\$54,210.20
Simon Contractors of SD Inc.	\$68,237.00
Brewer Construction	\$36,108.60



# CITY OF RAPID CITY

RAPID CITY, SOUTH DAKOTA 57701

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## Department of Fire and Emergency Services

10 Main Street

605-394-4180

Fax: 605-394-6754

To: Mayor and City Council

From: Mike Maltaverne, Fire Chief

Subject: Recommendation to Purchase 4X4 Ambulance

Date: July 16, 2010

To improve the delivery of emergency medical services in winter months, the Fire Department is purchasing a Dodge 4X4 ambulance.

3 bid packages were sent out and we received one bid for this vehicle due to the limited number of vendors that can engineer and produce a vehicle of this type.

The Dodge chassis was specified due to frequent documented problems with Fords and the local Ford dealer with previous ambulances (see Dodge chassis justification letter). A GM chassis will not handle the GVW this vehicle is expected to be).

The bid came in approximately \$10,000 over what was expected (\$190,172) and what was authorized (\$180,000). The reasons are:

No govt. bid assistance on Dodge chassis (\$3,000 to \$5,000 for Ford or GM)

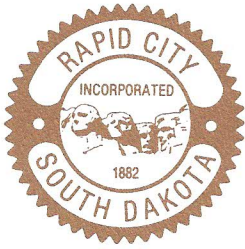
Powered cot was appx. \$2,000 than expected (purchasing 1 instead of multiple)

Radio was appx. \$1000 more than expected (purchasing 1 instead of multiple radios + price increase)

Trade in value on our old unit was allowed at only \$3000, expected this to be a minimum of \$5000-\$7000

One cost saving opportunity is to pre-pay for the vehicle. The company is a large, reputable company (Conrad Fire/Medtec) and has offered a guaranteed delivery date of 210 days.

Staff would recommend purchase of the Dodge 4X4 ambulance with the additional money being supplemented from the undesignated cash fund of the Ambulance Enterprise.



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## Department of Fire and Emergency Services

10 Main Street

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RE: Four Wheel Drive Ambulance Specifications – Written Determination that Dodge Chassis is Sole Brand Which Will Meet The Fire Department's Needs

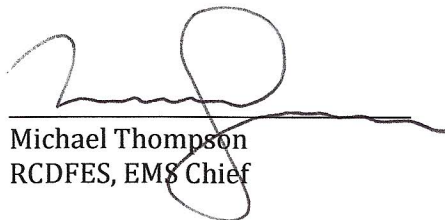
TO: Mayor and City Council:

The Rapid City Department of Fire and Emergency Services (RCDFES) is in the process of soliciting bids for a new four wheel drive ambulance. The chassis for these ambulances are classified as Type I, Class I chassis's. Ford and Dodge are currently the only two manufacturers who produce Type I, Class I, chassis's. The RCDFES has determined that only a Dodge chassis will meet the department's current needs. There are multiple vendors who can provide a Type I, Class I, Dodge chassis so this will not constitute a sole source procurement and price competition can still be achieved. Per South Dakota Bid Law the City needs to make a written determination that a Dodge chassis is the only brand that meets the agency's needs. The basis for this determination follows.

The RCDFES ambulance fleet previously consisted of ambulances with Ford chassis's. The City has had extensive dealings with the local Ford dealer on chassis maintenance issues during that time. Based on these experiences, the RCDFES has determined the local Ford dealer is not capable of providing timely, quality service on these types of vehicles. The quality and timeliness of the service previously received by the RCDFES resulted in ambulances being out of service for extended periods of time which resulted in significant system status problems. The RCDFES forwarded complaints to Ford's corporate representatives regarding the local service situation and nothing changed. The RCDFES has not had similar service problems with service on Dodge chassis.

The department's maintenance supervisor has evaluated the specifications for both chassis's and determined that the Dodge chassis is the only practical and safe choice based on the maximum gross vehicle weight (GVW) supported by the Ford chassis. The basis for this determination is that the maximum weight the Ford chassis can support is the exact weight of the ambulance, without any additional capacity for personnel, supplies etc. Once personnel, supplies, etc. are added to the ambulance it will exceed the Ford chassis maximum GVW. The Dodge chassis can support additional weight so does not have this problem.

Based on the foregoing reasons the RCDFES requests the City Council acknowledge this statement and find that the Type I, Class I, chassis is the only chassis which meets the department's needs.



Michael Thompson  
RCDFES, EMS Chief

EQUAL OPPORTUNITY EMPLOYER

