



CITY OF RAPID CITY

RAPID CITY, SOUTH DAKOTA 57701-2724

PLANNING DEPARTMENT

300 Sixth Street

Marcia Elkins, Planning Director
city web: www.ci.rapid-city.sd.us

Phone: 605-394-4120
Fax: 605-394-6636
e-mail: marcia.elkins@ci.rapid-city.sd.us

MEMORANDUM

TO: Legal & Finance Committee
FROM: Marcia Elkins, Planning Director
DATE: February 19, 2001
RE: Costs for High Speed Internet Access

PROVIDER	Planning Commission	City Council and Mayor
MidContinent	(10)	(10)
*Installation @ \$99 each	Waived	Waived
*Modem rental @ \$10/month	Waived	Waived
*pcmica network cards @ \$89 each	Waived	Waived
Annual Service @ \$29.95/month	<u>\$3,594.00</u>	<u>\$3,594.00</u>
1st Year Cost	\$3,594.00	\$3,594.00

*Internet proposal reflects these costs as waived

Service Availability

MidContinent indicates that they have service available to all Council and Planning Commission members with the exception of Hanks

Black Hills FiberCom	(2)	(6)
*Installation @ \$50 each	Waived	Waived
*Modem rental @ \$10/month	Waived	Waived
*pcmica network cards @ \$90	Waived	Waived
Annual Service @ \$39.95/month	<u>\$958.80</u>	<u>\$2,876.40</u>
1st Year Cost	\$958.80	\$2,876.40

*Internet proposal reflects these costs as waived



EQUAL HOUSING
OPPORTUNITY

EQUAL OPPORTUNITY EMPLOYER

Service Availability

Black Hills FiberCom indicates that they have no service currently available to Lang, Solay, Prairie Chicken, Bulman, Wall, Hanks, Hadley, and Kroeger

BH FiberCom Service Availability Breakdown	Planning Commission	Mayor and City Council
Current Customer	3	2
Connection Service Available	2	6
Phase V Locations not yet scheduled	3	2
Locations not in design or buildout	2	1
Approximate Downstream Speed: 1 GB**		
Approximate Upstream Speed: 128 KBps**		

**Speeds are not guaranteed. Speeds shown are maximum available.

Satellite Service

(Information provided is not a formal proposal)

Provider	Telescan	CircuiTopia.com	WireFree USA
Equipment	\$399.00	\$499.00	\$500.00
Installation	<u>\$199.00</u>	<u>\$200.00</u>	<u>\$70.00</u>
Total	\$598.00	\$699.00	\$575.00
Monthly Service	\$69.99	\$70.00	\$60.00

Basic Minimum Computer Requirements:

- Windows 98
- USB port for modem

Information provided by WireLess USA indicates a new system coming on line March, 2001 which is anticipated to be more dependable and provide a downstream service of 1000 KB. Information provided for all three satellite providers reflects a current downstream service of 400-500 KB.



1624 Concourse Court
 Rapid City, South Dakota 57703
 605/343-0595 - Fax: 605/388-9166

**Proposal for High Speed Internet
 For
 City of Rapid City
 By
 Midcontinent Communications**

20 internet connections @ \$29.95/month	\$599.00
20 high speed cable modems @ \$10.00/month	\$ 200.00 Waived*
20 pcmica network cards @ \$89.00 ea	\$1780.00 Waived
20 installs @ \$100.00 ea.	<u>\$2000.00 Waived</u>
Total Waived Services	\$3980.00
Approximate Downstream speed 1544 Kbps**	
Upstream speed 128 Kbps**	

Total Monthly Cost to City of Rapid City **\$599.00 per month** plus applicable franchise fees and taxes.

*Modems remain the property of Midcontinent Communications and must be returned to Midcontinent Communications at end of service contract
 ** Speeds are not guaranteed. Speeds shown are maximum available.



BH

Black Hills FiberCom

No One Else Has Our Connections.

February 15, 2001

City of Rapid City Planning Department
Attn: Charlene Mitchell

Dear Ladies and Gentlemen:

Subject: Proposal to Establish and Serve the Mayor, City Council and Planning Commission Members' Homes

Black Hills FiberCom is pleased to present our proposal to assist you in establishing high-speed Internet service to homes of the Mayor, City Council and Planning Commissioners. The current status of the list of (20) homes you provided us is as follows:

(5) Current customers of Black Hills FiberCom:

Steve Rolinger, Mel Dryer, Dave Parker, Robert Scull and Stuart Wevik

(7) Locations where BHFC does have service available:

Babe Steinburg, Jerry Munson, Rick Kriebel, Tom Johnson, Tom Murphy, Vivian Jorgenson, Paul Swedlund

(5) Locations in Phase V, not yet scheduled:

Ray Hadley, Ron Kroeger, Mel Prairie Chicken, Amber Solay, Bob Wall

(3) Locations not in BHFC present design or buildout:

Alan Hanks, Pam Lang, Karen Bulman

Presently FiberCom is providing a Data Service (WAN Network) for numerous locations for the City of Rapid City, and our buildout continues to expand. We would like to expand our business partnership with the City to include serving the residential applications that are within our Network. Listed below please find our conditions and pricing, taking into consideration that the areas that FiberCom has not built to will inevitably need to be served by another provider.

1. FiberCom will waive all installation charges and provide and maintain the cable modem for each customer.
2. Residential pricing will be applicable, a la carte cable modem/ Internet at \$39.95/mo.
3. Contractual term would coincide with the remaining individual's position term, and the City of Rapid City will be charged for all Internet services.

We appreciate the invitation to submit a proposal. If you have any questions regarding our response to your request for a proposal, please feel free to contact me.

Sincerely,

Cyndee Bourne
Account Executive

02/16/01

Black Hills FiberCom
No One Else Has Our Connections

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