



November 29, 2000

Greta Chapman, Director
Rapid City Public Library
610 Quincy Street
Rapid City, SD 57701

Dear Ms. Chapman:

Thank you for allowing DAKSOFT the opportunity to bid on your web site development project. Please find attached five (5) copies of our proposal for your review.

Although we are confident that the RFP, as stated, will have a positive outcome – an improved, effective web site – we would like to go on record stating a major concern. DAKSOFT feels that building the entire e-government project in pieces and parts will not be the most efficient method. Re-work, to some degree, will need to be done on the newly created sites in order to add the next level of services. We feel this will not be the most efficient use of the City's money.

Also, the navigation tool, as built per the RFP, will be more cumbersome than others that could be created with different, newer technology. However, this newer technology cannot be supported by current City employees, and would be more expensive to develop. At some point, DAKSOFT suggests moving to a more effective navigation tool.

DAKSOFT has the most comprehensive staff of IT personnel in this area. As you can see from the *Why DAKSOFT?* sheet attached, the combined experience of our staff offers a vast variety of expertise and choice. From web design and security issues to digital video and custom programming, your organization can have confidence in DAKSOFT's knowledge, attention and ongoing support.



DAKSOFT, INC.
625 Ninth Street
PO Box 1400
Rapid City, SD 57709-1400
P 605.348.7443
F 605.388.8709
E daksoft+bhplgo@go.blackhillscorp.com

City of Rapid City
November 29, 2000
Page 2 of 2

Please feel free to contact us with any questions you may have. We're excited about working with you on this project.

Sincerely,

A handwritten signature in cursive script that reads "Sue Cole".

Sue Cole
DAKSOF, Inc.

sc

Attachments

Why DAKSOFT?

Our Portfolio

Our portfolio encompasses a broad range of projects – from small basic HTML sites, to dynamic Flash pages, to e-commerce shopping-cart enabled sites on our SSL server. A partial list of the sites we've created include:

The Black Hills Gold Outlet * -	www.goldoutlet.com
United Way Black Hills -	www.unitedwayblackhills.org
Lead Chamber of Commerce -	www.leadmethere.org
Cherish the Child Project -	www.cherishthechild.org
Black Hills Buffalo -	www.blackhillsbuffalo.com
Governor's Office of Economic Develop. -	www.sdgreatprofits.com
GOED Region 6 -	www.blackhillsbiz.com
Rapid City Area Economic Development -	www.rapiddevelopment.com
Rotary District 5610 -	www.rotary5610.org
Concorde Gaming Corporation -	www.cgam.com
Golden Gates Casino -	www.goldengatescasino.com
Wyoming Central Reservations* -	www.wyo-park.com
New Mexico Central Reservations* -	www.icampnm.com
South Dakota Central Reservations* -	www.campsd.com
Black Hills Corporation -	www.blackhillscorp.com
Black Hills Power & Light -	www.blackhillspower.com
Black Hills Capital Group -	www.bhcap.com
Black Hills Exploration and Production -	www.bhep.com
Black Hills Generation -	www.bhgen.com
Black Hills FiberCom -	www.blackhillsfiber.com
Black Hills FiberCom Digital Media Services -	www.bhfc-digitalmedia.com
DAKSOFT -	www.daksoft.com
Wyodak Resources Development Corp. -	www.wyodak.com
Enserco -	www.enserco.com
Reserve-It -	www.reserve-it.com
Dock 47 ISP Service -	www.dock47.com
Rushmore.com ISP Service -	www.rushmore.com

*E-commerce sites

In addition to the above public sites, the DAKSOFT team designed and maintains the Black Hills Corporation Intranet which includes the following sections:

- Human Resources – BHC policies and procedures, benefit plans, summary plan descriptions, frequently asked questions, life-changing events, manager's corner

- General Services – BHP policies and procedures, safety, eyewear, shipping, purchase orders, inventory items
- Drafting – AutoCAD BHP territory service distribution maps viewable in a web browser, images of sites and equipment, equipment service and maintenance data
- Resource Connection – Internal company newsletter
- Current Events – press releases, company announcements, picnic, golf tournament, Walk for Life, Chili Cook-off, etc.

Our People

The web creation team currently includes three professional full-time developers. Our personnel have the following characteristics:

1. Well educated.
2. Midwestern by birth and work ethic.
3. Well supported with continued educational enhancement and technologically current equipment and facilities.
4. Employees with long-term commitment and career goals.
5. Employees are continually challenged and stimulated by their work environment.

At DAKSOFT, the combined experience of the Internet/Intranet staff offers a vast variety of expertise and choice to the user.

- Security, firewalls, Secure Socket Layer, Virtual Private Networks
- Streaming audio/video server design, installation, testing, deployment and monitoring
- ISP server design, hosting, installation, training and support
- Web/Transaction server design and hosting, both Windows NT and UNIX platforms
- Web site design, testing, deployment, training and monitoring
- Legacy data to Internet integration
- JAVA, Active-X, HTML, VRML, CGI, PHP, SQL, JavaScript, Perl
- Macromedia Flash

Company Stability

DAKSOFT, as an enterprise of Black Hills Corporation, has the backing and stability of one of the most stable investor owned utilities in the country.