



CITY OF RAPID CITY  
 Rapid City, South Dakota 57709-0771

May 19, 2015

Dear Karl,

Bidder proposes and agrees with the City of Rapid City to furnish one 2015 model year Caterpillar **966M Wheel Loader** at the following price as per the Governmental Contract Initiative (GOV-14-NJPA) with the National Joint Powers Alliance Contract – IFB#060311

**NJPA PRICING**

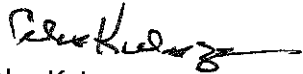
361-1910	966M WHEEL LOADER .....	\$447,520
0P-9003	LANE 3 ORDER.....	NC
372-2085	REGIONAL PKG, AM-N .....	NC
386-1320	INDUSTRIAL PACKAGE.....	\$10,630
383-1559	LINKAGE, HIGH LIFT .....	\$7,540
367-2333	COUNTERWEIGHT, 2300KG .....	\$6,340
372-7194	AXLES, AUTO DIFF F/R, ED, SG .....	\$10,630
369-3486	HYDRAULICS, 3V RC, HIGH LIFT .....	\$7,100
444-9568	STARTING, COLD (120V) .....	\$2,915
360-3483	LIGHTS, LED TURN SIGNALS .....	\$317
375-7662	SEAT, STANDARD, LHD .....	NC
392-7089	SINGLE AXIS LEVERS; 3V, LHD .....	NC
450-1592	SEAT BELT, 3" W/INDICATOR .....	\$102
366-1984	MIRRORS, EXTERNAL, HEATED .....	\$333
372-6549	STEERING, STANDARD.....	NC
434-0691	PRODUCT LINK, CELLULAR PLE641 .....	NC
364-9908	COOLING CORES, 6 FPI .....	\$332
364-9909	FAN, REVERSING VPF .....	\$5,530
371-7066	ANTIFREEZE, -34C (-29F) .....	NC
395-0534	TIRES, 26.5R25 * VSDL BS L5 .....	\$10,320
466-8783	WINDOWS, STANDARD, GLUED .....	NC
366-0730	CAB ROOF, STANDARD .....	NC
365-8382	COVER, HVAC, NON-METALLIC .....	NC
365-0221	AIR INLET PRECLEANER, TRASH .....	\$935
371-4198	FENDERS, NARROW .....	\$2,960
388-4070	SOUND SUPPRESSION, INDUSTRIAL .....	\$3,470
388-7402	QUICK COUPLER READY, HIGH LIFT .....	\$3,950
384-7023	LUBRICATION, MANUAL, HL, QC RDY .....	NC
372-1600	RADIO, AM/FM/USB/MP3 BLUETOOTH .....	\$580
372-1603	CB RADIO READY .....	\$935
371-5100	PRECLEANER, HVAC.....	\$685
372-1609	SUN VISOR, REAR .....	\$68
460-7446	LIGHTS, AUX, LED .....	\$1,345
372-1605	LIGHT, WARNING BEACON .....	\$485
460-7450	LIGHT, SEAT BELT WARNING .....	\$225

380-0327	GUARD, HINGED, POWERTRAIN .....	\$3,005
355-1403	GRD, TILT CYLINDER MANUAL LUBE .....	\$1,560
310-9390	FUSION QUICK COUPLER.....	\$7,529
323-9292	LINES GP-IMPLEMENT 3V (QC) .....	\$994
363-5196	BUCKET-GP, 126" 5.25 YD3.....	\$16,639
436-2590	FILM, WASTE .....	NC
0P-0309	PACK, DOMESTIC TRUCK .....	NC

<b><u>SUBTOTAL</u></b>	<b>\$551,024</b>
<b>NJPA MEMBER DISCOUNT OF 21%</b>	<b><u>-\$115,715</u></b>
<b>Machine Option Price</b>	<b>\$435,309</b>
<b>Additional Butler Discount of 13.4%</b>	<b><u>-\$ 73,614</u></b>
<b>New Option Price</b>	<b>\$361,695</b>
<b>Pre-Delivery</b>	<b>\$ 1,608</b>
<b>Manuals</b>	<b>\$ 1,259</b>
<b>Freight</b>	<b>\$ 3,689</b>
<b>Local Frt</b>	<b>\$ 458</b>
<b>Warranty – 3 Years or 3000 Hours* Premier</b>	<b><u>\$ 6,041</u></b>
<b>TOTAL</b>	<b><u>\$374,750</u></b>

\*Warranty: Base warranty is 12 months with Mileage plus Premier coverage out to a total of 36 months or 3,000 hours whichever comes first, with No Mileage included.

On behalf of Butler Machinery Company, thank you for the opportunity to quote Caterpillar machinery.  
Sincerely,



Alex Kulesza  
Machine Sales Representative AlexKulesza@butlermachinery.com  
605-209-4669