



# NAVITRANS

5360 College Blvd  
Suite 200  
Overland Park, KS 66211

Pricing Proposal For:  
Rapid City  
February 4, 2005

<b>Software Pricing - ParaTransit</b>				
<b>Item</b>	<b>Description</b>	<b>Quantity</b>	<b>Rate/ Price</b>	<b>Extended Amount</b>
<b>1</b>	<b>Navigator Software License</b> Modules included: Admin CSR Scheduler Template Designer Analyzer PTV The Cleaner			<b>\$50,000</b>
<b>2</b>	<b>Street Network License</b>	<b>1</b>	<b>\$5,000</b>	<b>\$5,000</b>
<b>3</b>	<b>Implementation &amp; Training</b>	<b>13</b>	<b>\$800</b>	<b>\$10,400</b>
<b>4</b>	<b>Hardware</b>	<b>TBD</b>	<b>TBD</b>	<b>TBD</b>
<b>5</b>	<b>Travel</b>			<b>\$5,000</b>
<b>6</b>	<b>Annual Software Maintenance &amp; Support</b>		<b>\$10,000</b>	<b>Included Year 1</b>
<b>*Total Software Pricing</b>				<b>\$70,400</b>

## SUMMARY OF PROPOSED PRICING TRAPEZE-PASS

Following is our cost proposal for our **TRAPEZE-PASS** software system as discussed in our written and oral communications. Any local or State sales and usage taxes are in addition to the quoted prices.

The following prices are valid for 90 days after submission.

### A. SOFTWARE COMPONENTS AND NET LICENSE FEES

<b>Trapeze-PASS paratransit system</b>	\$	13,650
Includes: 5 Multiple User Licenses		
<b>Trapeze-PASS-MapMaker Module</b>	\$	1,500
<b>Trapeze-PASS-SUS Suspension Module</b>	\$	2,700
<b>TOTAL NET SOFTWARE COSTS</b>	<b>\$</b>	<b>17,850</b>

### B. INSTALLATION AND STAFF TRAINING COSTS

<b>PROJECT MANAGEMENT &amp; SUPPORT SERVICES</b>	\$	8,000
<b>SITE SPECIFIC CUSTOMIZATION</b>	\$	-
<b>SOFTWARE, &amp; INSTALLATION SERVICES</b>	\$	1,000
<b>TRAINING</b>		
All inclusive costs for 18 days training	\$	18,000
<b>TRAVEL &amp; EXPENSES</b>		
Total of expenses including airfares.	\$	9,300
<b>TOTAL SERVICES COSTS</b>	<b>\$</b>	<b>36,300</b>
<b>GRAND TOTAL</b>	<b>\$</b>	<b>54,150</b>

Notes:

- 1) Licenses are provided for operations up to 399 booked trips per day
- 2) Licenses provide for software utilization for Rapid Transit (Rapid City, SD)
- 3) Third Party Runtime licenses, if required, to operate the proposed applications are not included in prices listed above
- 4) Proposed software solution is Windows based with ODBC Database engine
- 5) Any components may be operated on any of the workstations, and additional local workstation licenses may be purchased for \$3,500
- 6) Malteze Transit Database will be provided at no cost for the development of reports by your staff only and for the integrated solution consisting of Trapeze Components. Access rights to the master infrastructure or API's for any core components that are not Trapeze compliant/sanctioned are charged at the current rate per application, unless otherwise approved by Trapeze.