

2002 MOTOR GRADER  
 BID WORKSHEET  
 FOR THE  
 STREET DIVISION

No. PW032702-03

DEALER	Base-Bid Without trade-in	Trade-in	Base-Bid With trade-in	Options A - F	Total Cost w/trade	Diff. From low bid	Hourly Cost Based on 7000	Monthly Cost 84
Sheehan Equipment	\$ 147,079	\$ 7,500	\$ 139,579	\$ 11,100	\$ 150,679	\$ 28,679	\$ 21.53	\$ 1,794
Volvo *								
RDO Equipment	140,139	9,000	131,139	450	131,589	9,589	18.80	1,567
John Deere								
JD Evans	129,442	13,442	116,000	6000	122,000	-	17.43	1,452
New Holland *								
Diesel Machinery INC.	135,962	10,000	125,962	9600	135,562	13,562	19.37	1,614
Komatsu *								
Dealer	Base-Bid Without trade-in	Trade-in	Initial Purchase	Guaranteed Repurchase	NPV	Total Cost	Hourly Cost Based on 7000	Monthly Cost 84
Butler Machinery INC	191,423	16,540	174,883	70,000	53,200	121,683	\$ 17.38	\$ 1,449
Caterpillar								
Butler Machinery, INC	191,423	16,540	174,883	70,000	53,200	104,883	\$ 14.98	\$ 1,249
Caterpillar								
	174,883	43,294	1,731.76	x 6/12 =	866			
	131,589	0.04	1,731.76	x 6/12 =	866	104,883		
	43,294	1,731.76	1,731.76	x 6 =	10,391	12,122		
Estimated cost of interest on \$43,294					\$ 12,122	\$ 117,005	\$ 16.72	\$ 1,393

\* Does not meet specifications