



Quoted By: Alban Michaud
 Quote Expiration: 1/11/2014
 Quote Name: City of Rapid City-ERP-Munis
 Quote Number: 2013-4610
 Quote Description: Utility Billing Pricing Only

Sales Quotation For

City of Rapid City
 300 6TH ST
 Rapid City, South Dakota 57701
 Phone (605) 394-6018

Subject Approval

Tyler Software and Related Services

Description	License	Impl. Days	Impl. Cost	Data Conversion	Module Total	Year One Maintenance
Revenue:						
Utility Billing CIS	\$41,000.00	21 @ \$1175	\$24,675.00	\$14,400.00	\$80,075.00	\$7,380.00
UB Interface	\$13,200.00	4 @ \$1175	\$4,700.00	\$0.00	\$17,900.00	\$2,376.00
Sub-Total:	\$54,200.00		\$29,375.00	\$14,400.00	\$97,975.00	\$9,756.00
<i>Less Discount:</i>	<i>\$10,840.00</i>		<i>\$0.00</i>	<i>\$0.00</i>	<i>\$10,840.00</i>	<i>\$0.00</i>
TOTAL:	\$43,360.00	25	\$29,375.00	\$14,400.00	\$87,135.00	\$9,756.00

Other Services

Description	Quantity	Unit Price	Unit Discount	Extended Price
Tyler Forms Library - Utility Billing	1	\$5,000.00	\$0.00	\$5,000.00
TOTAL:				\$5,000.00

Summary

	One Time Fees	Recurring Fees
Total Tyler Software	\$43,360.00	\$9,756.00
Total Tyler Services	\$48,775.00	\$0.00
Total 3rd Party Hardware, Software and Services	\$0.00	\$0.00
Summary Total	\$92,135.00	\$9,756.00

Summary

One Time Fees

Recurring Fees

Contract Total

\$101,891.00

*Subject
to
Approval*

Detailed Breakdown of Conversions (included in Contract Total)

Description	Unit Price	Unit Discount	Extended Price
Utility Billing - Option 1 Services - E	\$3,200.00	\$0.00	\$3,200.00
Utility Billing - Option 3 Consumption History - E	\$3,200.00	\$0.00	\$3,200.00
Utility Billing - Option 4 Balance Forward AR - E	\$5,000.00	\$0.00	\$5,000.00
Utility Billing - Standard - E	\$3,000.00	\$0.00	\$3,000.00
TOTAL:	\$14,400.00	\$0.00	\$14,400.00

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Unless otherwise indicated in the contract or Amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____ Date: _____
 Print Name: _____ P.O. #: _____

All primary values quoted in US Dollars

Discount Detail

Description	License	License Discount	License Net	Maintenance Basis	Year One Maint Discount	Year One Maint Net
UB Interface	\$13,200.00	\$2,640.00	\$10,560.00	\$2,376.00	\$0.00	\$2,376.00
Utility Billing CIS	\$41,000.00	\$8,200.00	\$32,800.00	\$7,380.00	\$0.00	\$7,380.00
TOTAL:	\$54,200.00	\$10,840.00	\$43,360.00	\$9,756.00	\$0.00	\$9,756.00

Comments

Conversion prices are based on a single occurrence of the database. If additional databases need to be converted, these will need to be quoted.

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting.

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

Pricing for optional items will be held for six (6) months from the quote date.

Tyler provides onsite training for a maximum of 20 people per class. In the event that more than 20 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

Utility billing library includes: 1 Utility bill, 1 assessment, 1 UB receipt, 1 Lien letter, 1 UB delinquent notice, 1 door hanger and 1 final utility bill.

Tyler's cost is based on all of the proposed products and services being obtained from Tyler. Should significant portions of the products or services be deleted, Tyler reserves the right to adjust prices accordingly.