

# Proposal of Real Estate Broker Services Greg Roth Owner/Broker GRBR Realty

Suite 2 2218 Jackson Blvd.  
Rapid City, SD 57702  
605-721-0409  
FAX: 605-721-0416

Gentlemen:

Please let me take a few moments to summarize my qualifications to provide real estate broker services for the City of Rapid City.

I have 20 years of sales & marketing experience working commercial and business operations in a seven state area prior to starting in real estate.

My career in real estate started with 8 years at Rossum & Neal Realtors here in Rapid City. I was their individual top producer for 7 of those years. The next 3 years were spent at Heartland Real Estate Company in Rapid City, also as their individual top producer.

I opened GRBR Realty Inc. in March of 2007 as the owner/ broker and have consistently been in the top twenty producing real estate companies with the Black Hills Board of Realtors (MLS).

I have been very successful in marketing and selling homes, land and commercial properties through out my career. This broad experience would be beneficial to the City of Rapid City in the sale of their surplus real estate. As an independent Realtor I will tailor my services to match your needs, thereby providing outstanding full service to you as my client.

All of our listings are advertised on bhmls.com and grbrealty.com websites. They are also, of course listed in the Black Hills MLS. I have direct connection to RASE in Sioux Falls, SD. We create print ads in the Rapid City Home Journal monthly and feature radio spots on Q92.3 daily.

As the listing agent I would expect to receive 3% commission on any sale. The percentage paid to any selling agents is negotiable.

I am confident that the services I could provide would meet ,if not exceed any services offered elsewhere. I would be very interested in speaking with you in the near future to discuss any questions or concerns the city council may have.

Sincerely,



Greg Roth

GR/dmm