# CITY OF RAPID CITY TRAVEL REQUEST

LF021605-18

Person requesting travel	Yone Messur	Dep	artment	603 (	Ice)
I hereby request permission justify cost involved.)	on to travel for the following purpo				•
,	2005 North America	coa Rink C	on fivence	+ Exp	دد
List all other City employe	es, if any, making the trip for the	same purpose:	Brad Ke	.) Zev	
Place of meeting or destin  Date of meeting  Date trip to begin  Method of transportation in	ation: Chings, I May - 16-19, 2005 I May 15 equested Air travel	Date trip will end	may	20	
Estimated transportation of Meals Lodging 5	ost	\$	32: 30: 70	ý D D	
Total estimated cost of trip Signed(person		\$ Departm	0,	2.5 D	eate 2 - 10 - US
When the cost of the trip w	ıll exceed \$500, per employee, tl	ns section must be sign	 ned.		
	ovisions of Rapid City ordinances application. Maximum cost of trip				
	Approv	ed:		D	ate
		ed:	Mayor 		
When the cost of the trip w	rill exceed \$1,500, per employee,	Council approval is red	quired.		
	Approve	d by Common Council	on		(Date)
White copy – Mayor	Yellow co	oy – Finance		Gold copy D	epartment copy

**US Airways** 

from \$536

View results by: flight se



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# Rapid City, SD (RAP) to Chicago, IL (ORD)

Northwest

#### Start search over

#### Change your search Departure airport: RAP (Rapid City) Destination airport ORD (Chicago) 蜇 Departing: (mm/dd/yy) 5/15/2005 - E \$ Anytime Returning. (mm/dd/yy) 5/20/2005 **Ⅲ** . 搜 Anytime

Change Travelers 2 Adults Change travelers

No Preference

Nonstop flights only

→ - Indicates flight is operated by another airline Move your mouse over the icon for details.

> **American Airlines** perfect Hawaii

vacations

All Results Airlines non stop from \$405 from \$405 from \$405 from \$405 from \$546 1 stop see below from \$407 from \$430 from \$407 from \$456 2+ stops see below there will be an additional charge Airline: 🚺 More Info

Note: The prices shown below are e-ticket prices and include all taxes and fees. If your itinerary requires pa

# 1 Choose a departing flight

Sort by: Price Shortest flights Departure time Arrival time

from \$405 Roundtrip avg/person (from \$810 total)

9:50 am Depart Rapid City (RAP) Arrive Chicago (ORD) 2:16 pm

Sun 15-May Duration: 3hr 26mn Northwest 1204 / 130 Connect in Minneapolis (Minneapolis-St Paul Intl)

( Choose this departure

from \$405 Roundtrip avg/person (from \$810 total)

11:50 am Depart Rapid City (RAP) Arrive Chicago (ORD) 4:22 pm

Sun 15-May Duration: 3hr 32mn Northwest **⇒**≑3688 /132 Connect in Minneapolis (Minneapolis-St. Paul Intl.)

Choose this departure

from \$405 Roundtrip avg/person (from \$810 total)

3:30 pm Depart Rapid City (RAP) Arrive Chicago (ORD) 8:22 pm

Sun 15-May Duration 3hr 52mn Morthwest 1208 / 140 Connect in Minneapolis (Minneapolis-St. Paul Intl )

Choose this departure

from \$405 Roundtrip avg/person (from \$810 total)

1:05 pm Depart Rapid City (RAP)

Sun 15-May

Northwest 1210

# MEALS

May 15<sup>th</sup> \$26 L, D

May 16<sup>th</sup> \$33 B, L, D

May 17<sup>th</sup> \$33 B, L, D

May 18<sup>th</sup> \$33 B, L, D

May 19<sup>th</sup> \$33 B, L, D

May 20<sup>th</sup> \$17 B, L

Total \$175.00

(x 2)

\$300.00

Dec

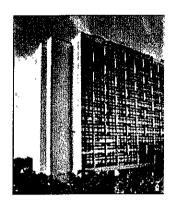
#### TRAVEL INFORMATION

Crowne Plaza Hotel 5440 North River Rd Rosemont, IL 60018

Tel: 1-847-671-6350 / Fax: 1-847-671-5406

To reserve your room for **NARCE** at Crowne Plaza, at the special rate of \$109 single, \$119 double, ask for group code **NAR**.

Crowne Plaza is in close proximity to O'Hare International Airport and offers a free shuttle to and from the hotel.



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- Air Conditioning
- · Color TV with Remote Control
- Premium Channels Including Cable and News
- Pay-Per-View Movies
- Nintendo
- Expanded Word Desk Area
- Wayport High-Speed Internet Access
- · Voicemail and Data Port
- Free Transportation to & from O'Hare Airport
- Breakfast Included with Every Night Stay
- Evening Beverage Reception / Open Bar!
- Wide Variety of Cardiovascular Equipment
- Large Indoor Pool, Whirl Pool, Dry Sauna, Locker Rooms and Showers
- Sleep Advantage Program Includes: Comfortable New Beds, Quiet Zone Floors, Sleep Amenities, Sleep Relaxation Tips



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# REGISTRATION

STAR Courses & RINKexpo		Other Ways to
Are you a member of STAR Yes No  Farly Registration  Please select one track from the list.  Operations & Risk Management  Programming, Marketing & Promotions  Ice Maintenance & Equipment Operation  Ice Making & Painting Technologies	\$449 (\$499 after 3/11/2005)	Mail: RINK Magazine Two Madison Avenu Larchmont, NY 105:  Phone: (800) M-LIEBERT (914) 834-3100 ext
<ul><li>Basic Refrigeration</li><li>Advanced Refrigeration</li><li>On Site Registration</li></ul>	\$600 Construe >	Fax: (914) 834-4329 Download Registrati
U.S. Figure Skating / USA Hockey Course  USA Figure Skating  USA Hockey Courses  On Site Registration	\$150 \$150 \$185 Continue	Cancellation Polic cancellation receive 4/22/05 will receive minus \$125 process Cancellation after 4, nonrefundable; how substitutes from the organization are we
RINKexpo Only  One Day RINKexpo Pass Two Day RINKexpo Pass Non-Exhibiting Vendor	\$100 \$150 \$1,000 Continue >	If for any reason the conference is cance Enterprises, Inc. is a responsible for cove airfare, hotel, or oth incurred by conferer registrants. Progran change without noti

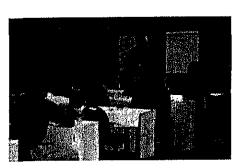
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#### COURSE DESCRIPTION

#### Track Two: Programming, Marketing & Promotions (PMP)



This Management Course focuses on the programming and "front of the house" operations. In this course, employee issues and staffing are discussed. Skating facility promotions and marketing strategies are reviewed, and the sharing of ideas will be encouraged. The relationship between user groups and the facility are put to the test. Topics

that relate to facility-operated programs versus straight rentals will be included. Advertising sales and maximizing advertising opportunities inside the facility will also be examined. This course is for those who want to maximize the profitability of their skating facility.

#### TOPICS INCLUDE.

Programming for Efficiency & Pro-Programs - Rink Run or Contracte Profitable Programs

Public Skating & Birthday Parties Community Involvement & Event Cross-Promotions & Facility Event Learn to Skate, Learn to Play- Ins Programs

Contract Customers & In-House F Marketing & Promotions

External & Internal Marketing

Operational Costs & How to Conti

Customer Service

Hiring & Training

Ancillary Revenue Sources-Pro St Concessions

## **Programming for Efficiency & Profitability**

Topics will be focused on programming and allow for a discussion regarding the various programs that an ice is their elements, and how to arrange the ice schedule for maximum efficiency and profitability.

# Programs - Rink Run or Contracted?

This segment will look at the program profitability and potential net revenue of rink-run programs versus cont Management and administration and their costs, utilizing the NGBs and their programs, offsetting risk, progra and expertise, and marketing enhancements will be covered.

#### **Profitable Programs**

Bring your ideas to this one! Identify program elements and pricing programs to meet profitability expectation typical costs associated with each rink-run program, adding value, the attempt to differentiate from the compethe importance of customer service to your programs. Figure skating, adult hockey house leagues, group sale camps and clinics, and special events both on-ice and off-ice can add to your bottom line.

#### **Public Skating & Birthday Parties**

Public skating is another area to attract that new customer to one of your programs. Public skating can be as your hockey or figure skating programs, so treat it that way! Make your sessions safe and fun for everyone. B parties are big business. Would you take your kids to a party at your facility? Feedback from customers is vita your party rooms full. You can do birthday parties even if you don't have party rooms. Learn how and don't m on these moneymakers.

#### Community Involvement & Events

Belonging to civic groups such as the Chamber of Commerce and charitable groups will give you needed expose keep you in the loop for community event opportunities. Can you host things that will involve the community needed free publicity? How involved are you in your community? Do you provide programs to be used in school able to market in your school district?

## **Cross-Promotions & Facility Events**

Skate-a-thons, health fairs, blood drives, and anniversary parties are just some of the ways to cross promote additional business in your doors. Turn a figure skating competition into a facility event. Hockey tournaments utilize all of the facility and add things to make it more fun and profitable.



# **Contract Customers & In-House Programs**

The days of simply selling ice time are over for most arena operators. Operating your own in-house youth and hockey and figure skating programs can be essential for a facility to succeed. Also, by working with outside gr will contract long-term ice time, you can provide programs to meet all of your customers' needs. This session how to make both types of programs work in your facility and things to look for when working with contract or

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#### COURSE DESCRIPTION

## Track Four: ICE MAKING & PAINTING TECHNOLOGIES (IMPT)



Creating a proper sheet of ice is the key to a successful operating season. Building on the theory received from Basic Refrigeration, this course will enhance your professional knowledge while increasing your operational effectiveness through a clear understanding of proven ice installation principles. Further, participants will learn basic standard facility operation practices and have hands-on exposure to on-ice applications.

#### TOPICS INCLUDE.

Ice-Making Principles Humidity & Its Effect on Ice Makii Refrigerated Floors White Ice, Markings, Lines & Logo Painting the Rink Water Quality & Its Effects on Ice Dasher Boards & Other Ice Sports **Energy Management** Changeovers

**Ice-Making Principles** 

The duties of the icemaker and the steps to making a great sheet of ice are discussed in this session. Water and its effect, ice paints, floor preparation, icemaking equipment, and floor preparation for that first icemake are also discussed.

**Humidity & Its Effect on Ice Making** 

Poor humidity conditions in a skating facility can create havoc with the ice making and maintenance process. Ice creation also breeds humidity and must be controlled. Humidity control equipment insulation, HVAC equipment, and operating procedures can all affect ice making.

Refrigerated Floors

In today's recreational climate, rink floors can be crafted in a manner to meet multi-use, year-round operation types of floors and their construction and what to look for when operating a refrigerated floor.

White Ice, Markings, Lines & Logos

Properly creating a sheet of ice, while keeping an eye out for detail, will give a facility a year-round profession Learn the suggested steps to enable you to make ice that is easy to maintain and enjoy positive user feedbacl

Painting the Rink

On Tuesday, the entire class is on the ice painting.

Water Quality & Its Effects on Ice Making

Water quality will differ in all parts of the country. Learn what to look for in your water and how it affects your about the systems available to help increase the water quality in your facility.

Dasher Boards & Other Ice Sports

Dasher boards are a key component of every arena. Understanding their design and construction will be discu the latest safety concerns, this session is more important than ever, with protective netting as part of the disc Learning about other ice sports and their effect on ice quality.

**Energy Management** 

With ever-increasing pressure to reduce operating costs, this session will cover ways to reduce energy costs w operating a safe, high quality sheet of ice. Energy management is a necessary function and needs to be encou throughout the facility wherever energy is used.

Changeovers

Events held over the ice surface have always been common for large arenas. Now even small venues are bein host events over the ice surface. Knowing how to perform these events and the steps that will be needed to a

## Written Testing

The testing procedure is comprised of multiple choice questions, fill in the blanks, essays, true/false statemen drawing of basic refrigeration and its components.



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