

Local and Long Distance Cost Analysis

Submitted to: **The City of Rapid City**
 Submitted by: Cyndee Bourne
 Date Prepared: June 21, 2004
Pricing for 60 Month Contract

LOCAL SERVICE	Qwest State	B. H. FiberCom
	Centrex	
306 Centrex Lines	\$5,284.62	\$4,429.88
Estimated Centrex Local Service Savings Per Month : \$854.74		

Centrex State Long Distance	State	B. H. FiberCom
Toll Free Monthly Charge	\$10.00	FREE
Interstate Long Distance Cost	\$.079/min.	\$.069/min.
Estimated Centrex Long Distance Savings Per Month : \$42.15 plus EAC (free Northern Hills calling) <small>previous long distance analysis used</small>		

Total Estimated Monthly Savings: \$896.89

Total Estimated Annual Savings: \$10,762.68

Total Estimated 60-Month Savings: \$53,813.40

*Does not include applicable taxes, federal access charges, and other regulatory fees.
 Quote Date: 4/19/04

Valid for: 60 Days



BLACK HILLS FIBERCOM
809 Deadwood Ave., Rapid City, SD 57702 (605) 721-2000

AGREEMENT # _____ EFFECTIVE DATE _____

SERVICE AGREEMENT

CUSTOMER INFORMATION

ORDERING INFORMATION

ORDERED BY _____
COMPANY The City of Rapid City
STREET 300 6th St.
CITY, STATE, ZIP Rapid City, SD

PO NUMBER _____ DATE _____
PHONE _____ FAX _____
TYPE OF BUSINESS _____

BILLING INFORMATION

COMPANY NAME _____
BILL TO The City of Rapid City
STREET _____
E-MAIL ADDRESS _____

PHONE _____
FAX _____
CITY, STATE, ZIP _____

CREDIT INFORMATION

BUSINESS CUSTOMER SOLE PROPRIETORSHIP PARTNERSHIP CORPORATION FEDERAL TAX ID _____
YEARS IN BUSINESS _____ BANK NAME _____ CONTACT _____ PHONE _____
TRADE REFERENCE _____ PHONE _____ TRADE REFERENCE _____ PHONE _____
TRADE REFERENCE _____ PHONE _____ TAX EXEMPT FEDERAL/STATE/LOCAL TE # _____
INDIVIDUAL SS# _____ CREDIT SCORE _____

SERVICE INFORMATION SUMMARY

MOVE _____ ADD TO _____ REFERENCE AGREEMENT # _____
NEW INSTALL _____ REPLACE _____ COMMENTS _____
PRODUCT TYPE LOCAL SWITCHED DEDICATED DATA LONG DISTANCE OTHER REQUESTED SERVICE DATE _____

SERVICE CONTACTS

NAME _____ PHONE _____ PHYSICAL ADDRESS: ROOM, FLOOR _____
NAME _____ PHONE _____ STREET _____
TEST TURN UP PAGER # _____ BUILDING ACCESS PAGER # _____

PROVIDERS

CURRENT SERVICE PROVIDER _____ CURRENT EQUIPMENT PROVIDER _____

SERVICES CABLE <u>TELEPHONE</u> DATA VIDEO	LENGTH OF TERM	QUANTITY	TOTAL CHARGES*		FORMS ATTACHED
			INSTALL	RECURRING	
<u>Centrex Analog Lines</u>	<u>5 yrs.</u>	<u>306</u>	<u>waived</u>	<u>\$9/ea.</u>	<u>*Individual Agreements will be written for each location including locum tenent inventory</u>
<u>Centrex System Charge</u>	<u>"</u>	<u>306</u>	<u>waived</u>	<u>\$3.50/ea</u>	
<u>Long Distance Instate</u>	<u>"</u>	<u>306</u>	<u>---</u>	<u>6.9¢</u>	
<u>Long Distance Interstate</u>	<u>"</u>	<u>306</u>	<u>---</u>	<u>6.9¢</u>	
<u>Toll free</u>	<u>"</u>	<u>---</u>	<u>---</u>	<u>6.9¢</u>	
OTHER SPECIAL SERVICE REQUEST					
TOTAL AGREEMENT					

*All charges are exclusive of federal line charges and all applicable taxes

CUSTOMER RESPONSIBLE FOR CANCELLATION OF CURRENT CARRIER SERVICE. IF YES, CUSTOMER INITIALS _____ X

SUBJECT TO THE TERMS AND CONDITIONS ON THE REVERSE SIDE HEREOF

X AGREED BY _____ TITLE _____ DATE _____
CUSTOMER

AGREED BY _____ TITLE _____ DATE _____

SALES REPRESENTATIVE Ginnee Bourne CODE 1081 PHONE # 721-2008 DATE 6/21/04
BLACK HILLS FIBERCOM

CREDIT CHECK _____