



September 16, 2002

TO: Sgt. Kevin Miller
Rapid City Police Department

FROM: Sherman G. McGill

RE: BEAMHIT Laser Marksmanship Training Systems

Dear Sgt. Miller:

I am pleased to inform you that BEAMHIT LLC is the sole manufacturer and distributor of the law enforcement equipment that the Rapid City P.D. will purchase. We are protected by US and international patents. We have secured numerous awards on a sole source basis. BEAMHIT combines laser precision with the processing power of the personal computer to create a state of the art firing range that is portable and sets up in minutes. Unlike other firearms training simulators, our equipment is not video based and officers can shoot from actual distances. In other words, LMTS is a trainer – not a simulator.

I understand that there will be a training component involved with the purchase. BEAMHIT LLC is the only entity authorized to certify training on the equipment for the Rapid City Police Department.

The purchase order should be styled as follows:

BEAMHIT LLC
10220 Old Columbia Road
Columbia, MD 21046
Tax ID # 52-2004174

Please fax a copy of the purchase order directly to me at 901-837-6402. Please contact me at the above referenced numbers or email address if you have questions or need additional assistance to place your Sherman order. I look forward to speaking with you soon.

Best regards,

Sherman G. McGill
National Sales Director

BEAMHIT LLC
10220 Old Columbia Road
Columbia, MD 21046
Phone: 901-837-2643
Fax: 901-837-6402
Email: smbeamhit@worldnet.att.net

January 24, 2002

TO: Sgt. Kevin Miller
Rapid City Police Department

FROM: Sherman G. McGill

RE: BEAMHIT Proposal

Dear Sgt. Miller:

Per our discussion, I am forwarding a proposal for your review. The configuration provides for a two (2) target 360 System controlled with one laptop or desktop computer. I also specified a seven (7) target MINI RETS "pop up" range along with five (5) stand alone 115 Systems that are portable and provide a great deal of training flexibility.

The LT 500 in-barrel laser can be drawn from the holster and used with both the 360 System and MINI RETS Range. Without a doubt, BEAMHIT is the most affordable and effective laser firearms training system available. We have the hard data to prove it. BEAMHIT will support basic, remedial, and advanced training applications at your department.

Shooters that train with our equipment see dramatic improvement when they transition to live fire. Failure to qualify will all but disappear. As you know, the key to perfecting a motor skill such as shooting is to develop "muscle memory" via repetition. If a shooter has poor shooting habits with live ammunition, he or she is simply reinforcing a negative behavior. BEAMHIT eliminates poor shooting habits at the onset of training while building tremendous confidence in the shooter.

The purchase order should be styled as follows:

BEAMHIT LLC
10220 Old Columbia Road
Columbia, MD 21046
Fed Tax ID # 52-2004174

Please fax a copy of the purchase order directly to Sherman McGill at 901-837-6402.

Please contact me at the above referenced numbers or email address if you have questions or need additional assistance to place your order. I look forward to speaking with you soon. I will be out of the country from January 26th through the 31st. Please try and contact me via email if possible. Shipping cost will be determined by the final order.

Best regards,

Sherman G. McGill
National Sales Director

**BEAMHIT Proposal
February 4, 2002**

Rapid City Police Department

<u>ITEM(S)</u>	<u>CONSISTS OF</u>	<u>PRICE</u>
360 System 2 Target	2 x TR 900 Target 2 x LT 100 Laser Transmitter 2 x Laser Transmitter Rod (Specify Caliber) 1 x System Software 1 x Control Box 1 x Cable Kit 1 x Instruction Manual 2 x Power Supply	\$ 3700.00
MINI RETS "POP UP" Range x 7 Target	7 x TR 700 Targets HS 7 x Lifters 1 x Computer Controller Unit 1 x Cable Set 1 x Software 1 x Power Supply 1 x Case	\$12,975.00
Extra V377 Battery Pack for LT 500 Laser @ \$8.00 each x 5.	10 x V377 Battery Pack	\$ 40.00
Extra LR 44 Battery Pack for LT 100 Laser @ \$8.00 each x 5.	10 x V377 Battery Pack	\$ 40.00
115 System x 5 @ \$400 each.	5 x TR 700 Targets 5 x LT 500 Laser Transmitter 5 x .40 Caliber Bore Sleeve 5 x Mask Set 5 x Power Supply 1 x Instruction Manual	\$ 2,000.00
360 System Pelican Cases for 2 Targets	Protective Storage Cases	\$ 255.00

**Tactical Training Vest
For TR 700 Target
2 @ \$99.95 each.**

One Size Fits All

\$ 199.90

**Remote Reset Cable
For TR 700 Target
@ \$49.50 each.**

**Remote Reset for Timer
& Daisy Chain x 4**

\$ 247.50

Subtotal: \$19,457.40

Shipping: 65.00

Total: \$19,522.40