

	Dakota Business: SHARP AR-235 Digital copier/printer/scanner	A & B Business Aficio 220 Digital Copier/Printer	Evergreen Office Aficio 350e Digital Copier
Pages per minute	23	22	35
Bypass tray	1 @ 100 sheet 2 @ 500 sheet document paper cassettes	100 sheets optional 2 @ 500 sheet document paper cassettes	50 sheets 2 @ 500 sheet document paper cassettes
First Copy Time	4.8 seconds	4.9 seconds	3.9 seconds
High Quality	600 dpi copying	600 dpi copying	600 dpi copying
Finishing Option	Multiple page per sheet Pamphlet Generating		
Date/Page Numbering	Yes	Yes	
Gray Scale Level	256	256	256 levels
Reduction/Enlargement	25% to 400 % in 1% increments	25% to 400 % in 1% increments	25% to 400 % in 1% increments
Warm-up time	40 seconds	45 seconds	85 seconds
Stacking	Yes	Yes	Yes
Duplexing	Yes	Yes	Yes
Stapling	Yes	Yes	Yes
Reversing Single Pass Feeder/Scan once-Print Many	Sharp AR-RP 3	Yes	Scan Once – Print Many
Print Controller	Sharp AR-P11		
Nic Card	Sharp AR – NC5JP		
Job Separator Tray	TR 3		
Network Scanner Expansion Kit w/additional memory	AR-NS2 Price @ 699.00		
Service, supplies (except paper), calls for service	Included in pricing	Included	If lease 48 months.
Warranty	Included first 3 months		
Installation, training, set up	Included		
Less discount of	\$1,395.00		
Total Cost to Buy	\$7,439.00 w/ scanner expansion kit	\$5,379.00	\$6450.00
	\$6,740.00 w/out scanner expansion kit		
36 month lease – with a fiscal funding out clause	\$270.50 w/scanner expansion kit with 1,500 pgs – 1,500+ pgs charge .015 per pg		
	\$201.39 w/out scanner expansion kit with 1,500 pgs – 1,500+ pages charge .015 / pg		
48 month lease – with a fiscal funding out clause	\$218.50 w/scanner expansion kit with 1,500 pgs – 1,500+ pages charge .015 per pg	\$199.50 – 2,000 pgs – overage .015 per pg	\$203.50 – 2000 copies, overages \$.015 (with copier supplies, parts, travel, and labor)
	\$164.06 w/out scanner expansion kit with 1,500 pgs – 1,500+ pages charge .015 / pg		
12 month lease to own		\$489.49 – \$.0135 / pg	\$586.95 – 2,000 copies for \$30.00 month, overages \$.015