

March 26, 2014

Peter Girtz, Interim Airport Executive Director Rapid City Regional Airport 4550 Terminal Rd, Rapid City, SD 57703

Re: Budgetary Estimate

Dear Sir;

Rural/Metro Fire Dept., Inc. is pleased to provide the following budgetary pricing estimate for aircraft rescue and firefighting services to the Rapid City South Dakota Airport with the condition that any pricing, specific items, or provision of services are subject to the successful negotiation of a final contract.

The annual cost for year one would be \$539,400 payable in 12 monthly installments of \$44,950.

This pricing is based on the following assumptions:

- a. Minimum three year contract
- b. The Rapid City Airport will furnish the following facilities and equipment:
 - i. ARFF Facility
 - ii. All ARFF vehicles to include required ancillary equipment
 - iii. Radios for communications with airport and mutual aid agencies
 - iv. ARFF supplies (AFFF & Dry Chemical).
 - v. All appliances and utilities required to meet FAA ARFF certification requirements.

With the above assumptions, Rural/Metro can provide the following:

- a. Staffing:
 - i. One Chief (M-F 40 hours per week)
 - ii. One Captain/EMT, 24 hours per day
 - iii. One Firefighter/EMT, 24 hours per day
 - iv. Total 7 full-time fully qualified firefighters working a 24/48 shift schedule
- b. Equipment
 - i. Personal Protective Equipment meeting NFPA 1971 standards
 - ii. Self-Contained Breathing apparatus, to include one spare cylinder per SCBA, in addition to one facepiece per assigned firefighter.
- c. Services provided by Rural/Metro:
 - i. Inspection of fuel farms, fuel trucks, and commercial sites
 - ii. Guidance relative to compliance with FAA standards on safety, equipment, and training
 - iii. Assist the Airport Manager or his/her designee in Emergency Planning and Coordination of FAA required annual and tri-annual exercises
 - iv. Provide appropriate training for Airport staff and tenants.
 - v. Perimeter safety patrols to include airport self-inspections and runway FOD inspections
 - vi. Management, training and issuance of the Airport's SIDA Badging program.

I am available to travel to your location to further discuss your firefighting related requirements and the services that Rural/Metro offers.

On behalf of Rural/Metro Fire Dept., Inc., I would like to thank you for your time and I look forward to establishing a mutually beneficial business relationship with the Rapid City Regional Airport.

Sincerely,

Allen Ward, Regional Director

Specialty Fire Division

Rural/Metro Fire Dept., Inc.