

## REQUEST FOR PURCHASE

This form must be completed and approved by the City Finance Office prior to presenting items to the City Council and/or Committees of the City Council. This covers all items which require formal bids, currently anything over \$25,000 (except emergency and repair costs)

I. PROJECT NO.: \_\_\_\_\_  
 II. PROJECT NAME: MeltDown Apex (Liquid Road Deicer)  
 III. Project/Item(s) Description: Purchase product from Envirotech using General Services Administration (GSA) contract pricing of \$1.45 / gallon for product and shipping

IV. BID LETTING DATE: N/A

V. ESTIMATED COST OF PROJECT/ITEM(S) \$ 35,000.00

VI. BASIS OF PAYMENT

Assessed		Non-Assessed	
Single Payment		Partial Payment	X

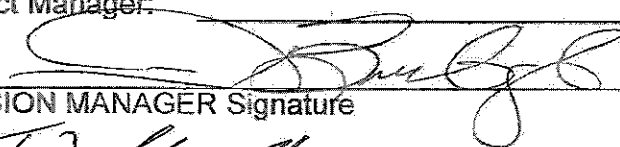

VII. APPROPRIATION DATA


Amount	\$35,000				
Fund Name	Streets				
	Snow Removal				
Department	302				
Line Item	4264				
Fund	101				

VIII. (If applicable)

Grant No.: \_\_\_\_\_  
 Funding Source: \_\_\_\_\_  
 Estimated Completion Date: \_\_\_\_\_  
 Estimated Grant Receipt Date: \_\_\_\_\_

IX. DEPARTMENT/DIVISION:

Project Manager: \_\_\_\_\_ Date \_\_\_\_\_  
  
 DIVISION MANAGER Signature \_\_\_\_\_ Date 9/16/2014  
  
 DEPARTMENT DIRECTOR Signature \_\_\_\_\_ Date 9-17-14

FINANCE OFFICE USE ONLY		Approved		Carbon Copy
Appropriation	Date	Initial	Yes	
Cash Flow	9/17/14		✓	Investment Desk Public Works Engineering Project Manager



# SALES QUOTE

910 54th Ave., Suite 230  
 Greeley, CO 80634  
 Order Line 800-577-5346 x 5  
 Fax 970-346-3959

Sales Person Tom Broadbent

DATE 9/5/2014

TO: Rapid City Public Works  
 300 6th Street  
 Rapid City, SD 57701

Ship Address: Same  
 Rapid City, SD

Phone: 605.394.4152

Contact: Don Brumbaugh

Fax:

Email for Confirmation: [don.brumbaugh@rcgov.org](mailto:don.brumbaugh@rcgov.org)

New Customer

Credit/Pre-Pay	FOB Origin	Delivered FOB Destination	EnviroTech Water	Customer Water	EnviroTech Apply Product	Plant Site
Net 30		X				

QTY	Unit	MELTDOWN APEX	Cust. # - CA #	UNIT PRICE	LINE TOTAL
4500	Gallon	MeltDown Apex MDC2-1-EVA	10442	\$ 0.9400	\$ 4,230.00
4500	Gallon	Delivered freight per gallon (price DOES include fuel surcharges).	10442	\$ 0.5100	\$ 2,295.00
QTY	Unit	IceSlicer RS	Cust. # - CA #	UNIT PRICE	LINE TOTAL
24	Ton	IceSlicer RS ISRS-1-RED	10442	\$ 41.6800	\$ 1,000.32
24	Ton	Delivered freight per gallon (price DOES include fuel surcharges).	10442	\$ 101.8200	\$ 2,443.68
LENGTH			PO#		
WIDTH				Subtotal	\$ 9,969.00
				Tax	
				TOTAL	

\*Taxes, if applicable, will be added to this total. Total may vary depending on final quantities delivered. Prices may change without notice.

If tax exempt, list state & certificate # \_\_\_\_\_

If tax exempt information is incomplete, sales tax will be charged.

Notes/Special Requirements (i.e. special fittings, longer hoses, etc.)

Pricing is in effect to August 31, 2014.

Disclaimer: No warranty is conveyed concerning this product, be it expressed or implied. This includes but is not limited to a warranty of merchantability or fitness for a particular purpose. Product performance may vary depending on road conditions, traffic counts, weather and other related factors.

Billing Address from cc stmt

Exp date

3 Digit Code

# **Dust Control / Road Base Stabilization, Liquid and Granular De-Icing Products**

## **General Services Administration**

Authorized Federal Supply Schedule

**Modification Effective: September 1, 2014**

**(Contract renewal with pricing & location updates)**

**EnviroTech Services, Inc., GSA Contract Number:  
GS-07F-0312J**

## **Federal Supply Schedule (FSS) 073 – Food Service, Hospitality, Cleaning Equipment and Supplies, Chemicals and Services**

FSC Group 68, Chemicals and Chemical Products, Road Stabilization Products/Ice Melting  
FSC Class 6810

**SPECIAL ITEM NUMBER (SIN) 681-1**

**PAYMENT TERMS: 1% 20 / NET 30 DAYS (WITH APPROVED CREDIT)**

Contract Period: September 1, 2014 to August 31, 2015

**GSA Advantage website:** <http://www.gsaadvantage.gov>

## **EnviroTech Services, Inc.**

910 54<sup>th</sup> Avenue, Suite 230

Greeley, CO 80634

Tel: 970/346-3900 Fax: 970/346-3959

DUNS #: 197343056 CAGE Code: 1KYM4 and 042Z5

NAICS: 212393

Federal Tax ID: 84-1102950

Sales: 800-369-3878 <http://www.envirotechservices.com>

Orders: 800-577-5346 <http://www.orders@envirotechservices.com>

**Orders: 800-577-5346**

Note: All pricing shown herein is stated as FOB Origin. All products are available for delivery and application by EnviroTech Services, Inc., and its distributors on a “pre-pay and add to the invoice” basis.

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# **Dust Control and Road Stabilization Products**

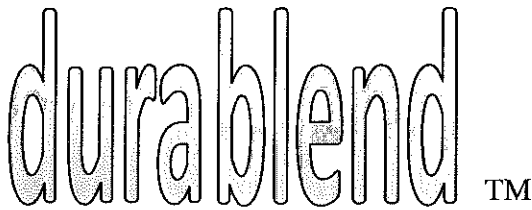


*X-hesion™-DC (XHED) is a non-chloride, proprietary formulation containing an agriculturally derived, complex*

*organic polymer and simple binding agent. X-hesion DC is applied as a water soluble emulsion, then after the road has cured, the proprietary polymer is no longer water soluble. The binding agent and the complex organic polymer function to make the road surface flexible and water resistant, so the end result is a road surface that is compact, dust free and durable.*

Item #	FOB Point	Unit of Issue	Price
XHDC-1-EVA	Evans, CO	Gallon	\$1.30
XHPRO-1-EVA	Evans, CO		2.15

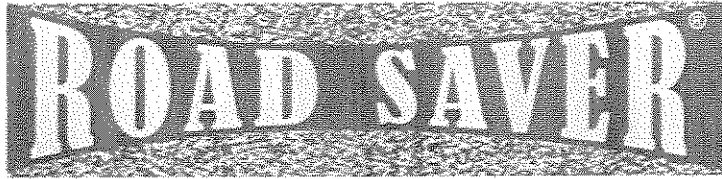
*Note: Pricing including delivery is also available. Please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*



*Durablend™ and Durablend – C™ (DURA) is a blended, chloride-base product with a performance enhancing polymer designed to keep surfaces tight and dust free. Durablend's increased performance level allows as much as a 50% reduction in application rate over standard dust control products. Durablend bonds with the soil to reduce leeching, even after rainfalls, which lowers the impact on the surrounding environment and vegetation also reducing application rates*

Item #	FOB Point	Unit of Issue	Price
DURA-1-EVA	Evans, CO	Gallon	\$1.32
DURA-1-POS	Post Falls, ID		1.47
DURA-1-WEN	Wendover, UT		0.84
DURA-1-REN	Reno, NV		0.96
DURAC-1-CAD	Cadiz, CA		0.69

*Note: Pricing including delivery is also available. Please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*



*Road Saver® is a magnesium chloride based product. It is a cost effective solution for dust control and road base stabilization on roads with normal particle distribution. Proven performer for large commercial operations, private industry, military and government agencies. Effective in high and low humidity conditions. Safer for the environment.*

<b>Item #</b>	<b>FOB Point</b>	<b>Unit of Issue</b>	<b>Price</b>
RS-1-EVA	Evans, CO	Gallon	\$0.83
RS-1-POS	Post Falls, ID		0.84
RS-1-MTI	Mountain Iron, MN		0.97
RS-1-RAN	Randolph, MN		0.93
RS-1-REN	Reno, NV		0.70

*Note: Pricing for product only. Delivery and application services available for additional charge, please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*



# **Liquid and Granular Deicers**



*MeltDown® liquid magnesium chloride is a proven performer used in the toughest winter weather by transportation departments across the nation. MeltDown (MD-1) is recognized as a performance leader working effectively, even in low temperatures. MeltDown is safer for use around plants and animals as well as less harmful to concrete and metal. Also available with inhibitor (MDCI-1) that meets the stringent performance and environmental standards of many highway department specifications from around the U.S.*

Item #	FOB Point	Unit of Issue	Price
<b>MeltDown Liquid (no corrosion inhibitor)</b>			
MD-1-EVA	Evans, CO	Gallon	\$0.99
MD-1-WEN	Wendover, UT		0.42
MD-1-PRI	Prineville, OR		0.87
<b>MeltDown Liquid - AP (with corrosion inhibitor)</b>			
MDCI-1-EVA	Evans, CO	Gallon	\$0.93
MDCI-1-DEN	Denver, CO		0.92
MDCI-1-POS	Post Falls, ID		1.00
MDCI-1-WEN	Wendover, UT		0.67

*Note: Pricing for product only. Delivery service available for additional charge, please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*



## **APEX**

*MeltDown APEX is a performance enhanced magnesium chloride brine but is vastly different than other magnesium based enhanced products. The melting power of the Apex comes from improving the performance of the magnesium chloride without diluting the concentration of active ingredients by adding in substantial amounts of additives. This also makes Apex cost effective.*

Item #	FOB Point	Unit of Issue	Price
MDC2-1-EVA	Evans, CO	Gallon	\$0.94
MDC2-1-POS	Post Falls, ID		1.15
MDC2-1-GOT	Gothenburg, NE		1.31
MDC2-1-PRI	Prineville, OR		1.20
MDC2-1-RAN	Randolph, MN		1.13
MDC2-1-WEN	Wendover, UT		0.71
MDC2-1-MTI	Mountain Iron, MN		1.17

*Note: Pricing for product only Delivery service available for additional charge, please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*

**Ice Slicer®** is a naturally occurring Complex Chloride™ consisting of synergistic trace minerals plus sodium, magnesium, potassium, calcium chlorides and grit. Provides immediate traction when applied. Available in "ISRS" for outside storage in stockpiles, "ISSB" or SuperBlend with an even mix of fines, medium and coarse particles for fast, even melting.



Item #	FOB Point	Unit of Issue	Price
ISRS-1-RED	Redmond, UT	Ton	\$41.68
ISRS-1-DEN	Denver, CO stockpile	Ton	102.51
ISRS-1-WHE	Othello, WA	Ton	145.23
ISRSSS-1-RED	Redmond, UT (Heat Treated Pallet)	Per Sack (1500 lb)	99.32
ISRSSS-1-RED	Redmond, UT	Per Sack (1500 lb)	85.21
ISRSSS-1-RED	Othello, WA	Per Sack (2000 lb)	200.11
ISRSSS-1-RED	Redmond, UT	Per Sack (2000 lb)	99.33
ISRSSS-1-RED	Redmond, UT	Per Sack (2500 lb)	116.98
ISSB-1-RED	Redmond, UT	Ton	52.73
ISSBSS-1-RED	Redmond, UT	Per Sack (1500 lb)	107.34
ISSBSS-1-RED	Redmond, UT (Heat Treated Pallets)	Per Sack (1500 lb)	124.85
ISSBSS-1-RED	Redmond, UT	Per Sack (2000 lb)	104.39
ISSBSS-1-RED	Redmond, UT	Per Sack (2500 lb)	122.20

ISSBSS-1-RED	Evans, CO	Per Sack (2500 lb)	326.07
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*IceSlicer® BZ Elite is a specialized Complex Chloride™ consisting of synergistic trace minerals plus sodium, magnesium, potassium, calcium chlorides and grit. IceSlicer BZ Elite has additional corrosion inhibitor to further reduce corrosion levels. It is naturally colored to make application easier and enhance solar energy absorption to assist in the melting process.*

Item #	FOB Point	Unit of Issue	Price
ISBZEL-1- RED	Redmond, UT	Bag	\$6.60
ISBZELSS-1-RED	Redmond, UT	Per Sack (2500 lb)	209.32

*Note: Pricing for product only. Delivery service available for additional charge, please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*



*MeltDown® Near Zero is a naturally occurring Complex Chloride™ consisting of synergistic trace minerals plus sodium, magnesium, potassium, calcium chlorides and grit. Provides immediate traction when applied. Referred to as “dissolving sand” because it doesn’t leave high volumes of residue as it breaks down. Work to +5 °F. Available in 25 lb bags and 50 lb bags.*

Item #	FOB Point	Unit of Issue	Price
MDNZ25BG-1-POS	Postfalls, ID	25 lb Bag	5.00
MDNZ25BG-1-POS-RED	Postfalls, ID		5.40
MDNZ25BG-1-PRI-RED	Prineville, OR		5.52
MDNZ25BG-1-RED-RED	Redmond, UT		3.13
MDNZ40BG-1-RED-RED	Redmond, UT	40 lb Bag	\$3.18
MDNZ50BG-1-RED-RED	Redmond, UT	50 lb Bag	\$4.86
MDNZ50BG-1-EVA-RED	Evans, CO		7.09
MDNZ50BG-1-DEN-RED	Denver, CO		7.23
MDNZ50BG-1-POS-RED	Postfalls, ID		8.44
MDNZ50BG-1-PRI-RED	Prineville, OR		7.79
MDNZ50BG-1-POS	Postfalls, ID		8.11

# SafeStep 750

*SafeStep 750 provides outstanding performance in extreme cold temperatures, melting ice down to an impressive -25°F/-32°C. Designed with a unique crystal shape, it provides the optimum combination of ice penetration and scatter control, and begins working on contact. It dissolves quickly, creating a powerful, long-lasting brine solution.*

Item #	FOB Point	Unit of Issue	Price
SAFE50BG-1-EVA	Evans, CO	50 lb Bag	\$15.82
SAFE50BG-1-DEN	Denver, CO		15.96
SAFE50BG-1-POS	Postfalls, ID		15.70

*Note: Pricing for product only. Delivery service available for additional charge, please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*

# Nature's Best

*Nature's Best contains a blend of naturally occurring granular ice-melt and liquid de-icer products, resulting in a high-performance ice-melt safer for use around concrete, asphalt, metal, animals and vegetation.*

Item #	FOB Point	Unit of Issue	Price
NATBS50BG-1-EVA	Evans, CO	50 lb Bag	\$7.89
NATBS50BG-1-GRA	Grand Rapids, MI		7.87

*Calcium Chloride 32% is an aqueous solution manufactured by solar concentration of natural brine. It is processed to remove most alkali salts and contains no additives.*

Item #	FOB Point	Unit of Issue	Price
CAL-1-MTI	Mountain Iron, MN	Gallon	\$0.97
CAL-1-RAN	Randolph, MN	Gallon	0.97

*Note: Pricing for product only. Delivery service available for additional charge, please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*

*Calcium Chloride 35% is an aqueous solution manufactured by solar concentration of natural brine. It is processed to remove most alkali salts and contains no additives.*

Item #	FOB Point	Unit of Issue	Price
CAL-1-EVA	Evans, CO	Gallon	\$1.53
CAL-1-CAD	Cadiz, CA		0.38

*Note: Pricing for product only. Delivery service available for additional charge, please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*

**SOS** is a high performance liquid product designed for the pretreatment of salt and sand, offering advanced capabilities in storage and application. SOS is designed to enhance the melting performance of stockpiles, diminish leaching and reduce bounce and scatter, and enable stockpiles to remain free flowing.

Item #	FOB Point	Unit of Issue	Price
SOS-1-EVA	Evans, CO	Gallon	\$1.69
SOS-1-RAN	Randolph, MN		1.46
SOS-1-MTI	Mountain Iron, MN		1.49
SOS-1-WEN	Wendover, UT		0.83

*Note: Pricing for product only. Delivery service available for additional charge, please call EnviroTech Services, Inc. at 1-800-369-3878 for more information.*

**Apogee** Apogee is a state-of-the-art anti-icing, de-icing and frost prevention liquid product offered exclusively through EnviroTech Services, Inc. Unlike many non-chloride products, Apogee is not acetate based, making it the perfect product for areas where acetates are prohibited.

Item #	FOB Point	Unit of Issue	Price
APO-1-EVA	Evans, CO	Gallon	\$3.11
APO250-1-EVA	Evans, CO	250 Gallon Tote	\$1,138.99

## **Additional Information**

**Price List Award Based On:** Most Favored Customer Catalog Pricing Pages dated September 1, 2014; the only commercial price lists available.

**Prompt Payment Discount Terms:** 1% 20 Days, Net 30 Days (WAC)

**Credit Cards Accepted:** VISA and MasterCard

**Warranty:** EnviroTech Services, Inc., guarantees the product delivered will meet the company's product specifications. No other warranty is expressed or implied. No warranty, expressed or implied, including but not limited to warranty of merchantability or fitness for a particular purpose, is made concerning these products.

**F.O.B. Shipping Terms:** F.O.B. origin. Freight services arranged by EnviroTech Services, Inc., are available for an additional charge.

**Maximum Order Quantity per SKN:** \$500,000.00

**Delivery:** 5 to 14 days after receipt of order, depending on quantity and product.

**Minimum Order Quantity:** 1 unit of issue