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Billing Rates and Cost Estimate

BBC proposes to complete the Long Range Transportation Market Research Study and Survey for a not-to-exceed cost of \$89,914.66. Figure IV-1 provides overall budget information and BBC's salaries and direct costs. SDDOT audited and approved BBC's rates in 2013 as part of our ongoing work for SDDOT.

Figure IV-1.
Overall budget and BBC salaries and direct costs

Item	FY 2013			FY 2014			Total
	Rate	Total Estimated Hours	Total Estimated Cost	Rate	Total Estimated Hours	Total Estimated Cost	
Salaries (BBC)							
Todd Pickton - Managing Director	\$90.00	12	\$1,080.00	\$90.00	26	\$2,340.00	
Sameer Bawa - Associate	\$84.00	6	\$504.00	\$84.00	122	\$10,248.00	
Jen Garner - Sr. Consultant	\$63.00	2	\$126.00	\$63.00	72	\$4,536.00	
Allie Hausladen - Research Associate	\$50.00	0	\$0.00	\$50.00	36	\$1,800.00	
Leah Bluntschli - Research Associate	\$50.00	4	\$200.00	\$50.00	8	\$400.00	
Subtotal:		24	\$1,910.00		264	\$19,324.00	\$21,234.00
Overhead/Indirect Costs ¹	85.00%		\$1,623.50			\$16,425.40	\$18,048.90
Fixed Fee	10%		\$353.35			\$3,574.94	\$3,928.29
In-State Travel			\$1,023.00			\$5,072.00	\$6,095.00
Out-of-State Travel			\$0.00			\$0.00	\$0.00
Equipment Purchase			\$0.00			\$0.00	\$0.00
Expendable Supplies			\$0.00			\$0.00	\$0.00
Focus Group Recruiting and Incentives			\$0.00			\$4,800.00	\$4,800.00
Survey Call Center Direct Costs			\$0.00			\$26,527.00	\$26,527.00
Subcontracts (FHU)			\$2,609.60			\$6,386.87	\$8,996.47
Computer Time			\$0.00			\$0.00	\$0.00
Report Publication			\$0.00			\$285.00	\$285.00
TOTAL			\$7,519.45			\$82,395.21	\$89,914.66

Note: 1. Fringe Benefits included with Overhead/Indirect Costs.

Budget information for FHU is presented in Figure IV-2.

Figure IV-2.
Subcontractor (FHU) salaries and direct costs

Item	FY 2013			FY 2014			Total
	Rate	Total Estimated Hours	Total Estimated Cost	Rate	Total Estimated Hours	Total Estimated Cost	
Salaries (FHU)							
Lyle E. DeVries, PE, PTOE - Principal I	\$60.10	8	\$480.80	\$60.10	12	\$721.20	
Shea Suski - Transportation Planner II	\$28.37	2	\$56.74	\$28.37	44	\$1,248.28	
Linda Stuchlik - Administrative	\$29.00	0	\$0.00	\$29.00	4	\$116.00	
Subtotal:		10	\$537.54		60	\$2,085.48	\$2,623.02
Overhead/Indirect Costs ¹	173.40%		\$932.09			\$3,616.22	\$4,548.32
Fixed Fee	10%		\$146.96			\$570.17	\$717.13
In-State Travel			\$963.00			\$0.00	\$963.00
Out-of-State Travel			\$0.00			\$0.00	\$0.00
Equipment Purchase			\$0.00			\$0.00	\$0.00
Expendable Supplies			\$30.00			\$115.00	\$145.00
Subcontracts			\$0.00			\$0.00	\$0.00
Computer Time			\$0.00			\$0.00	\$0.00
Report Publication			\$0.00			\$0.00	\$0.00
TOTAL			\$2,609.60			\$6,386.87	\$8,996.47

Note: 1. Fringe Benefits included with Overhead/Indirect Costs.