

Donna Winkler
3418 Meadowbrook Ct
Rapid City SD 57702

11/7/13

Dear Mr. Mayor,

I am writing to express my desire to be seated on the Board of Directors for the Rushmore Plaza Civic Center. I realize this board will be facing some challenges in the coming months and I feel my personality and background would be an asset to the Civic Center and the community.

For the past 26 years I have been the Director of Distribution for Perdues, Inc here in Rapid City. My function there is to manage the transportation and distribution of their manufactured product. I am responsible for establishing what freight rates will be charged to our customers on a national level as well as establishing custom prices for select accounts. I am also responsible for negotiating leases on our equipment, purchasing new semi trailers when needed, managing the equipment maintenance, etc. I oversee income and expenses for our trucking division and am responsible for our bottom line.

I also manage all aspects of the company's customer service area which currently services more than 1,800 customers.

I have managed a staff of many people located in 3 different factories.

I have extensive background in compliance with Federal DOT regulations. I understand how to learn about federal regulations and I'm not afraid of learning anything I will need to know to be a productive participant in the decision-making process. I realize I will have much to learn.

Over the course of my employment, I have also managed our warehouse and distribution facilities that were located in New Jersey and California. That entailed managing the inbound and outbound product as well as inventory control and invoicing.


I have worked as our purchasing manager for a period of time which, of course, involved researching material costs and negotiating pricing.

I am an extremely logical person. I insist on decisions making economic sense. I'm not very good at accepting issues at face value. I definitely need to make sure I have all the information I need to make a good decision which means I ask a lot of questions.

Last, but certainly not least, is my desire to give my time to the community. I haven't volunteered for anything in the last several years and would appreciate the opportunity to serve.

Please feel free to contact me for any additional information you feel may be helpful to you. My cell number is 431.2892 or by email at donnaw@perduesinc.com.

Most Sincerely,


Donna Winkler