

Quoted By: Alban Michaud Quote Expiration: 1/11/2014 Quote Name: City of Rapid City-ERP-Munis 2013-4610 Quote Number: Quote Description: Utility Billing Pricing Only

# **Sales Quotation For**

City of Rapid City 300 6TH ST Rapid City, South Dakota 57701 Phone (605) 394-6018

## **Tyler Software and Related Services**

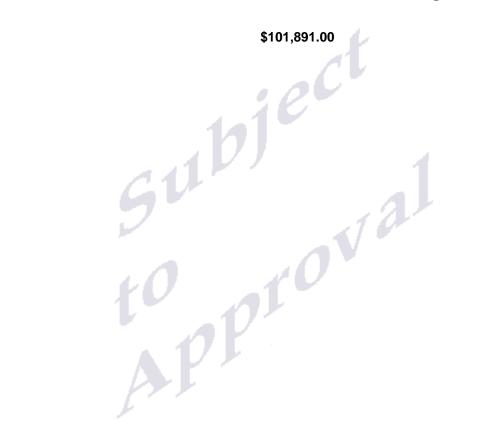
Description		License	Impl. Days	Impl. Cost	Data Conversion	Module Total	Year One Maintenance
Revenue:		174					
Utility Billing CIS		\$41,000.00	21 @ \$1175	\$24,675.00	\$14,400.00	\$80,075.00	\$7,380.00
UB Interface		\$13,200.00	4 @ \$1175	\$4,700.00	\$0.00	\$17,900.00	\$2,376.00
	Sub-Total:	\$54,200.00		\$29,375.00	\$14,400.00	\$97,975.00	\$9,756.00
	Less Discount:	<u>\$10,840.00</u>		<u>\$0.00</u>	<u>\$0.00</u>	<u>\$10,840.00</u>	<u>\$0.00</u>
	TOTAL:	\$43,360.00	25	\$29,375.00	\$14,400.00	\$87,135.00	\$9,756.00

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## **Other Services**

Description		Quantity	Unit Price	Unit Discount	Extended Price
Tyler Forms Library - Utility Billing	1	\$5,000.00	\$0.00	\$5,000.00	
	TOTAL	_:			\$5,000.00
Summary	One Time Fees	<b>Recurring Fees</b>			
Total Tyler Software	\$43,360.00	\$9,756.00			
Total Tyler Services	\$48,775.00	\$0.00			
Total 3rd Party Hardware, Software and Services	\$0.00	\$0.00			
Summary Total	\$92,135.00	\$9,756.00			

**Contract Total** 



## Detailed Breakdown of Conversions (included in Contract Total)

Description	Unit Price	Unit Discount	Extended Price
Utility Billing - Option 1 Services - E	\$3,200.00	\$0.00	\$3,200.00
Utility Billing - Option 3 Consumption History - E	\$3,200.00	\$0.00	\$3,200.00
Utility Billing - Option 4 Balance Forward AR - E	\$5,000.00	\$0.00	\$5,000.00
Utility Billing - Standard - E	\$3,000.00	\$0.00	\$3,000.00
	: \$14,400.00	\$0.00	\$14,400.00

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Unless otherwise indicated in the contract or Amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval:	- 1	Date:					
Print Name:		P.O. #:					
All primary values quoted in US Do	ollars						
Discount Detail			121				
Description		License License Discount		License Net Maintenance Basis		Year One Maint	Year One Maint
						Discount	Net
Revenue:	10	10					
UB Interface		\$13,200.00	\$2,640.00	\$10,560.00	\$2,376.00	\$0.00	\$2,376.00
Utility Billing CIS		\$41,000.00	\$8,200.00	\$32,800.00	\$7,380.00	\$0.00	\$7,380.00
	TOTAL:	\$54,200.00	\$10,840.00	\$43,360.00	\$9,756.00	\$0.00	\$9,756.00

#### Comments

Conversion prices are based on a single occurrence of the database. If additional databases need to be converted, these will need to be quoted.

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the size and scope of your project. The actual amount of services depends on such factors as your level of involvement in the project and the speed of knowledge transfer.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting.

In the event Client cancels services less than two (2) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

Pricing for optional items will be held for six (6) months from the quote date.

Tyler provides onsite training for a maximum of 20 people per class. In the event that more than 20 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

Utility billing library includes: 1 Utility bill, 1 assessment, 1 UB receipt, 1 Lien letter, 1 UB delinquent notice, 1 door hanger and 1 final utility bill.

Tyler's cost is based on all of the proposed products and services being obtained from Tyler. Should significant portions of the products or services be deleted, Tyler reserves the right to adjust prices accordingly.