

BID SUMMARY
November 2, 2009
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- No. CC110209-02.1 – Ten (10) New Current Model Year Automated Side Loading Refuse Collection Trucks for Solid Waste Division (Opened October 27, 2009)

ADVERTISING AUTHORITY		\$2,236,000.00						
	Northern Truck Equip. Corp. * (ACX64/ DP7000-24)	Northern Truck Equip. Corp. * (320/ DP7000-24)	Northern Truck Equip. Corp. * (LEU613/ DP7000-24)	Northern Truck Equip. Corp. * (Condor/ DP7000-24)	Sheehan Mack Sales & Equip. * (LEU613/ DP7000)	Sanitation Prod. Inc. ** (320/ Automizer)	Sanitation Prod. Inc. ** (Terrapro/ 24 Yd CT)	Sanitation Prod. Inc. ** (320/ 24 Yd CT)
Item 1: 10 Collection Trucks	\$2,299,290.00	\$2,242,120.00	\$2,302,250.00	\$2,180,040.00	\$2,386,958.20	\$2,382,460.00	\$2,297,090.00	\$2,236,960.00
Item 2: Trade in – Unit S921	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$22,000.00	\$22,000.00	\$22,000.00
Item 3: Trade in – Unit S922	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$20,000.00	\$20,000.00	\$20,000.00
Item 4: Trade in – Unit S923	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$18,000.00	\$18,000.00	\$18,000.00
Item 5: Trade in – Unit S924	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$18,000.00	\$18,000.00	\$18,000.00
Item 6: Trade in – Unit S925	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$18,000.00	\$18,000.00	\$18,000.00
Item 7: Trade in – Unit S926	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$21,000.00	\$21,000.00	\$21,000.00
Item 8: Trade in – Unit S927	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$20,000.00	\$20,000.00	\$20,000.00
Item 9: Trade in – Unit S928	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$20,000.00	\$20,000.00	\$20,000.00
Item 10: 10 Trucks less Trade in	\$2,259,290.00	\$2,202,120.00	\$2,262,250.00	\$2,140,040.00	\$2,346,958.20	\$2,225,460.00	\$2,140,090.00	\$2,079,960.00

* Bid Bond Enclosed

**Cashier's Check Enclosed

BID AWARD SUMMARY

LETTING DATE: October 27, 2009

PROJECT: Ten (10) New Current Model Year Automated Side Loading Refuse Collection Trucks

RECOMMENDATION: Award Total Bid in the amount of \$2,079,960 to Sanitation Products, Inc. at the November 2, 2009, Council Meeting.

BIDDER'S SUMMARY

<u>CONTRACTOR</u>	<u>UNIT PRICE</u>	<u>TOTAL EXTENDED PRICE</u>	<u>LESS TRADE IN</u>	<u>TOTAL NET PRICE</u>
Sheehan Mack	\$238,695.82	\$2,386,958.20	\$40,000.00	\$2,346,958.20
NTEC	\$229,929.00	\$2,299,290.00	\$40,000.00	\$2,259,290.00
NTEC	\$224,212.00	\$2,242,120.00	\$40,000.00	\$2,202,120.00
NTEC	\$230,225.00	\$2,302,250.00	\$40,000.00	\$2,262,250.00
NTEC	\$218,004.00	\$2,180,040.00*	\$40,000.00	\$2,140,040.00
Sanitation Products	\$229,709.00	\$2,297,090.00	\$157,000.00	\$2,140,090.00
Sanitation Products	\$238,246.00	\$2,382,460.00	\$157,000.00	\$2,225,460.00
Sanitation Products	\$223,696.00	\$2,236,960.00	\$157,000.00	\$2,079,960.00

City staff recommends awarding this project to Sanitation Products, Inc. for a total bid amount of \$2,079,960.00 based on unit pricing with the following appropriation.

*Low bid without trade-ins from NTEC did not meet specifications.

FUNDING SOURCE	TOTAL	Solid Waste
ADVERTISING AUTHORITY	\$2,236,000.00	\$2,236,000.00

APPROPRIATION DATA:

FUNDING SOURCE	TOTAL	Solid Waste
COST CENTER		7101
LINE ITEM		4360
FUNDING CENTER		0612
BID AMOUNT	\$2,079,960.00*	\$2,079,960.00

*Funded through a capital lease with an estimated annual payment of \$330,755 for seven years.

PROJECT MANAGER:


Toni Broom, Compliance Specialist

Date: October 29, 2009

BID TABULATION FOR: Ten (10) NEW CURRENT MODEL YEAR AUTOMATED SIDE LOADING REFUSE COLLECTION TRUCKS

Bid Open: October 27, 2009

Department: Solid Waste Division

Item No.	Description	Qty	City Estimate		Sanitation Products Peterbilt 320/Wayne 24 yard Curbtender		Sanitation Products Peterbilt 320/LaBrie Automizer		Sanitation Products Mack TerraPro/Wayne 24 yd Curbtender		Northern Truck/Equip Co Condor Condor/Heil DP7000-24		Northern Truck/Equip Co 2010 Mack LEU613/Heil DP7000-24		Northern Truck/Equip Co Peterbilt 320/Heil DP7000-24		Northern Truck/Equip Co Autocar ACX64/Heil DP7000-24		Sheehan Mack Mack LEU613/Heil DuraPack 7000		
			Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	
1	Current Model Year Automated Side Loading Refuse Collection Truck, per specifications, complete and ready for use intended and delivered F.O.B., Street Division	10	\$ 223,600.00	\$ 2,236,000.00	\$ 223,696.00	\$ 2,236,960.00	\$ 238,246.00	\$ 2,382,460.00	\$ 229,709.00	\$ 2,297,090.00	\$ 218,004.00	\$ 2,180,040.00	\$ 230,225.00	\$ 2,302,250.00	\$ 224,212.00	\$ 2,242,120.00	\$ 229,929.00	\$ 2,299,290.00	\$ 238,695.82	\$ 2,386,958.20	
2	Trade In: Unit S921, 2003 Volvo, w/24 cy body fully automatic, VIN: 4V2EC6CE63N348753, approx 11,000 hours	1			\$ 22,000.00		\$ 22,000.00		\$ 22,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00
3	Trade In: Unit S922, 2003 Volvo, w/24 cy body fully automatic, VIN: 4V2EC6CE63N348754, approx 11,000 hours	1			\$ 20,000.00		\$ 20,000.00		\$ 20,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00
4	Trade In: Unit S923, 2003 Volvo, w/24 cy body fully automatic, VIN: 4V2EC6CE63N348755, approx 11,000 hours	1			\$ 18,000.00		\$ 18,000.00		\$ 18,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00
5	Trade In: Unit S924, 2003 Volvo, w/24 cy body fully automatic, VIN: 4V2EC6CE63N348750, approx 11,000 hours	1			\$ 18,000.00		\$ 18,000.00		\$ 18,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00
6	Trade In: Unit S925, 2003 Volvo, w/24 cy body fully automatic, VIN: 4V2EC6CE63N348756, approx 11,000 hours	1			\$ 18,000.00		\$ 18,000.00		\$ 18,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00
7	Trade In: Unit S926, 2003 Volvo, w/24 cy body fully automatic, VIN: 4V2EC6CE63N348757, approx 11,000 hours	1			\$ 21,000.00		\$ 21,000.00		\$ 21,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00
8	Trade In: Unit S927, 2003 Volvo, w/24 cy body fully automatic, VIN: 4V2EC6CE63N348751, approx 11,000 hours	1			\$ 20,000.00		\$ 20,000.00		\$ 20,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00
9	Trade In: Unit S928, 2003 Volvo, w/24 cy body fully automatic, VIN: 4V2EC6CE63N348752, approx 11,000 hours	1			\$ 20,000.00		\$ 20,000.00		\$ 20,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00		\$ 5,000.00
10	Total Trade Ins	10				\$ 157,000.00		\$ 157,000.00		\$ 157,000.00		\$ 40,000.00		\$ 40,000.00		\$ 40,000.00		\$ 40,000.00		\$ 40,000.00	
10	Ten Current Model year Automated Side Loading Refuse Collection Trucks less trade in	10				\$ 2,079,960.00		\$ 2,382,460.00		\$ 2,297,090.00		\$ 2,180,040.00		\$ 2,302,250.00		\$ 2,242,120.00		\$ 2,299,290.00		\$ 2,386,958.20	