

Comparison of Workers Compensation TPA Bids for the City of Rapid City

<u>Pricing</u>	<u>Berkley*</u>	<u>SFM #1*</u>	<u>SFM#2*</u>	<u>RAS*</u>	<u>RAS#2*</u>	<u>CAI*</u>
Med Only Claims:	\$ 19,440	\$ 16,200	\$ 16,200	\$ 27,000	Flat Fee	\$ 16,902
Med Only Claims: <i>(excess of \$2,500)</i>	\$ -	\$ 6,000	\$ 6,000	\$ -		
Indemnity Claims:	\$ 10,170	\$ 8,100	\$ 9,585	\$ 8,550	Flat Fee	\$ 7,079
Maintenance Fee: <i>(17 Open Indemnity Claims)</i>	\$ 5,525	<i>Below Maintenance Fees are for open claims left with Berkley</i>				
Admin Fee:	\$ 2,500	\$ 2,610	\$ 2,384	\$ -	\$ 38,400	\$ 1,500
Total Estimated Fees:	\$ 37,635	\$ 32,910	\$ 34,169	\$ 35,550	\$ 38,400	\$ 25,481
<u>Transfer Costs</u>						
Download Setup		\$ -	\$ -	\$ -	\$ -	\$ 2,500
Current Indemnity Claims Left w/ Berkley		\$ 5,525	\$ 5,525	\$ 5,525	\$ 5,525	\$ 5,525
Total Overall Cost <i>(inclusive of Transfer Costs)</i>	\$ 37,635	\$ 38,435	\$ 39,694	\$ 41,075	\$ 43,925	\$ 33,506

*Above pricing are estimates based on 5-year historical claim averages of **108** Medical Only claims and **9** Indemnity Claims per year.

The City spends on average **\$540,000** on their Workers Compensation program between actual claim costs, TPA Services & Re-insurance premium.

Berkley - Berkley Risk Administrators (Pierre, SD) *Has handled the City's Workers Compensation claims since 1999*

SFM - SFM Risk Solutions (Bloomington, MN)

RAS - Risk Administration Services (Sioux Falls, SD)

CAI - Claims Associates, Inc. (Sioux Falls, SD)