



# CITY OF RAPID CITY

Community Resources Department

300 Sixth Street

Rapid City South Dakota 57701-5035

## MEMORANDUM

TO: Legal and Finance Committee  
FROM: Kevin Thom, Director  
DATE: January 14, 2008  
RE: ESRI Software Enterprise License Agreement (ELA)

Staff requests City Council approval for the conversion of existing ESRI software licensing and maintenance agreements from individual agreements to a single site license for the Rapid City-Pennington County GIS. The purpose of the conversion is to take advantage of the recently introduced ESRI Small Municipal and County Enterprise License Agreement (ELA). The ELA is a three-year agreement that will grant the Rapid City-Pennington County GIS Division access to the ESRI software listed on the accompanying quotation on an unlimited basis including maintenance on all software offered through the ELA for the term of the agreement. The ELA will be effective on the date executed and will require a firm, three-year commitment.

The cost of the ELA is \$50,000 per year for each of the three years of the contract. The first year will be slightly less because we will receive a prorated credit for existing maintenance agreements. The conversion to a single site license will result in a reduced annual cost of software and maintenance agreements while providing additional software and training for staff.

The following table shows a comparison of projected costs for the next three years:

	*Current Licensing	Proposed ELA
2008	\$61,000.00	\$50,000.00
2009	\$63,400.00	\$50,000.00
2010	\$58,200.00	\$50,000.00
Three-year Total	\$182,600.00	\$150,000.00

\* See attached sheet for breakdown of projected costs.

There are at least two ESRI products used by the Rapid City-Pennington County GIS that are not included in this ELA and those license and maintenance costs will continue to be paid for separately from the ELA.

In addition to the cost savings outlined above, an ELA will also provide the Rapid City-Pennington County GIS users with numerous additional benefits including:

- Complete flexibility to deploy software products when and where needed
- \$10,000 worth of ESRI online training over the next three years

**Staff Recommendation:** Staff recommends approval of the request to move to convert to the three-year ELA at an estimated cost of \$50,000.00 for the first year and \$50,000.00 for each of the following two years of the contract.



EQUAL OPPORTUNITY EMPLOYER

**Breakdown of projected costs, based on current licensing structure.**

<b>2008</b>	<b>2009</b>	<b>2010</b>	
\$48,400.00	\$48,400.00	\$48,400.00	
\$2,200.00	\$2,200.00	\$2,200.00	(7) ArcView for Public Works
\$8,200.00	\$3,000.00	\$3,000.00	(1) New ArcInfo in 2008
\$600.00	\$400.00	\$400.00	(1) New Primary ArcView in 2008
\$1,600.00	\$1,200.00	\$1,200.00	(4) New Secondary ArcView in 2008
	\$8,200.00	\$3,000.00	(1) New ArcInfo in 2009
<b>\$61,000.00</b>	<b>\$63,400.00</b>	<b>\$58,200.00</b>	<b>Subtotals</b>
			<b>\$182,600.00 Three-year Total</b>

Multiple ArcInfo, ArcView, ArcGIS, ArcPAD, Publisher, Network Analyst, Spatial Analyst, 3D Analyst, and ArcGIS Server Bundle.