



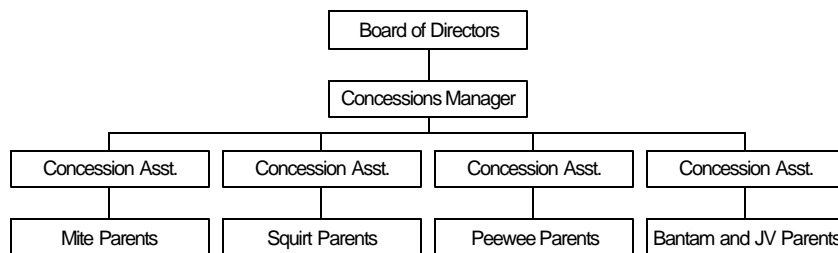
No. PW082702-18

Doug Lowe
Recreation Division Manager
2915 Canyon Lake Drive
Rapid City, SD 57702

Dear Mr. Lowe,

Rushmore Hockey and Skating Association would like to thank you for the opportunity to bid on the concessions at Roosevelt Ice Arena. We believe we can provide a high quality service to the community as well as generate much needed revenue to our skating programs the same way other local youth sport programs use their concession stands to fund their programs. Below you will find an organizational chart that represents how we will manage the concessions at the rink.

Conession Organizational Chart



Our managers would be trained by Food Service of America to be in compliance with all state and local regulations for safe food handling.

RHSA would provide all the equipment and food to operate the concession.

RHSA would provide staffing in accordance to a negotiated schedule with city. Our proposed hours of operation would be 4:30 PM-8: 30 PM M-F, 7:00 AM-9: 30PM Saturday, and 7:00 AM-8:30 PM on Sunday. The start date would be part of the schedule negotiations.

RHSA would pay the city \$2000 a month for this opportunity.

RHSA will be responsible to clean up after all ticketed events.

PO Box 832 Rapid City, SD 57702

RHSA would like to submit the following as a proposed menu and pricing.

Item		Cost
Popcorn		\$0.75
Pretzel		\$1.25
Cheese		\$0.25
Hotdogs		\$1.00
Polish Dogs		\$1.50
Pizza		\$2.00
Hot Cocoa	10oz	\$0.50
	16oz	\$1.00
Coffee	10oz	\$0.75
	16oz	\$1.00
Cider	10oz	\$0.75
	16oz	\$1.00
Cappuccino	10oz	\$0.75
	16oz	\$1.25
Chips		\$0.75
Nachos		\$1.50
Candy Bars		\$0.75
Candy		\$0.75

Doug we have a very professional and committed organization and there is no doubt we can make this a win win situation for our association and the city. This is just a proposal and we are willing to change or amend it if the City sees something they are not comfortable with. Please feel free to contact me with any questions or comments regarding this proposal at (W) 394-6331 or (H) 393-8295. Thanks again for this opportunity.

Sincerely,

Larry Sankey

Treasurer

Rushmore Hockey and Skating Association